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4 KEEPING THE PROMISE: SITE-OF-SERVICE MEDICARE PAYMENT

5 REFORMS

6 WEDNESDAY, MAY 21, 2014

7 House of Representatives,

8 Subcommittee on Health

9 Committee on Energy and Commerce

10 Washington, D.C.

11 The subcommittee met, pursuant to call, at 10:16 a.m.,
12 in Room 2123 of the Rayburn House Office Building, Hon. Joe
13 Pitts [Chairman of the Subcommittee] presiding.

14 Members present: Representatives Pitts, Burgess,
15 Shimkus, Rogers, Murphy, Lance, Cassidy, Guthrie, Bilirakis,
16 Ellmers, Pallone, Schakowsky, Green, Barrow, and McKinley.

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17 Staff present: Clay Alspach, Chief Counsel, Health;
18 Gary Andres, Staff Director; Mike Bloomquist, General
19 Counsel; Matt Bravo, Professional Staff Member; Leighton
20 Brown, Press Assistant; Noelle Clemente, Press Secretary;
21 Brad Grantz, Policy Coordinator, Oversight and
22 Investigations; Sydne Harwick, Legislative Clerk; Sean Hayes,
23 Deputy Chief Counsel, Oversight and Investigations; Robert
24 Horne, Professional Staff Member, Health; Chris Pope, Fellow,
25 Health; Heidi Stirrup, Health Policy Coordinator; Josh Trent,
26 Professional Staff Member, Health; Tom Wilbur, Digital Media
27 Advisor; Ziky Ababiya, Democratic Staff Assistant; Eddie
28 Garcia, Democratic Professional Staff Member; Kaycee Glavich,
29 GAO Detailee; and Amy Hall, Democratic Senior Professional
30 Staff Member.

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31 Mr. {Pitts.} The subcommittee will come to order. The
32 chair will recognize himself for an opening statement.

33 Today's hearing is designed to educate members on a
34 topic that has come up repeatedly in recent years: site-
35 neutral payments. In two recent reports, MedPAC has
36 addressed the differences in Medicare payment rates across
37 sites of care. MedPAC's March 2012 report recommended that
38 payment rates for certain evaluation and management services
39 be equal, whether these services are provided in a hospital
40 outpatient department or in a freestanding physician office.

41 Currently, hospitals are reimbursed for these services
42 under the Hospital Outpatient Prospective Payment System
43 (HOPPS), and physicians' offices are reimbursed under the
44 less generous Physician Fee Schedule.

45 In its June 2013 report, MedPAC discussed equalizing
46 payment rates for certain services in a hospital outpatient
47 setting to those of ambulatory surgery centers (ASCs) and
48 reducing the gap in payment between other services. However,
49 the Commission did not make a recommendation on payment
50 changes. These discussions bring up a number of important

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51 issues as it relates to the role that Medicare plays in our
52 health care system. MedPAC has estimated that seniors could
53 save hundreds of millions of dollars a year if a site-neutral
54 payment system were instituted.

55 In addition, MedPAC cites an urgent need to address
56 these issues because services have been migrating from
57 physicians' offices to the usually higher-paid outpatient
58 department setting as hospital employment of physicians has
59 increased.

60 While stating the benefits of site-neutral payments and
61 post-acute care (PAC) reform, MedPAC has also expressed some
62 concern that these policy changes could cut access to
63 physician services for low-income patients, noting that a
64 stop-loss policy could protect such patients by limiting
65 hospitals' losses of Medicare revenue. These policies have
66 arisen as potential pay-fors for SGR reform and other health
67 care reforms. As the subcommittee with the largest health
68 jurisdiction of any committee in the House, we are charged
69 with safeguarding the Medicare program and preserving it for
70 future generations.

71 As such, I and Ranking Member Pallone felt it important

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72 for the members of this subcommittee to hear the pros and
73 cons of potential policies in this space. Two pieces of
74 legislation are also before us for consideration today.
75 Representatives Mike Rogers and Doris Matsui introduced H.R.
76 2869, a proposal that would require Medicare to pay for
77 cancer services at the same rate regardless of the site of
78 service. In addition, Representative McKinley has authored
79 H.R. 4673, a bill that would combine the various post-acute
80 care payments into one reimbursement payment or bundle.

81 I would like to thank all of our witnesses for being
82 here today to educate Members on both sides of the issue.

83 [The prepared statement of Mr. Pitts follows:]

84 ***** COMMITTEE INSERT *****

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|

85 [H.R. 2869 follows:]

86 ***** INSERT A *****

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87 Mr. {Pitts.} I will yield the remainder of my time to
88 the gentleman from Michigan, Mr. Rogers.

89 Mr. {Rogers.} Thank you, Mr. Chairman, for holding this
90 important hearing on H.R. 2869, the Medicare Cancer Patient
91 Protection Act.

92 The United States is home to the most effective and
93 successful cancer care in the world, creating an environment
94 that has resulted in the best cancer survival rates across
95 the globe. However, in the last 5 years, a troubling change
96 in the delivery of cancer care has begun to emerge, a change
97 that has been directly affecting not just the continuing rise
98 in the cost of Medicare but also the ability for cancer
99 patients to access treatment.

100 Since 2008, community oncology clinics have seen the
101 shift from physician office setting to the hospital
102 outpatient department as a result of the flawed Medicare
103 payment policies that reimburse hospitals at higher rates
104 than oncology clinics for the exact same service.

105 Due to the significant changes in Medicare payment
106 policies, physician practices are suffering from serious

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107 financial difficulties and struggling to keep their doors
108 open. These changes have serious implications on patient
109 access, especially in rural areas, where radiation therapy is
110 not always available through local hospitals. Patients may
111 be forced to travel long distances to receive care, posing a
112 considerable barrier to care for beneficiaries who require
113 radiation treatment therapy daily for months at a time, and
114 by the way, we have examples of those very scenarios.

115 Moreover, this shift in setting for cancer treatment
116 poses a threat to the solvency of Medicare as hospital
117 consolidation of physician practices is driving up costs for
118 the Medicare program, and more importantly, driving up cost
119 for cancer patients themselves. Reimbursement should be
120 equal for the same service provided to a cancer patient
121 regardless of whether the service is delivered in the
122 hospital outpatient department or a physician's office.

123 I look forward to working with my colleagues to ensure
124 the future of community cancer care is preserved, and Mr.
125 Chairman, I thank you, and I thank you again for taking up
126 and having this discussion on this very important issue, and
127 I would yield back my time.

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128 [The prepared statement of Mr. Rogers follows:]

129 ***** COMMITTEE INSERT *****

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130 Mr. {Pitts.} The chair thanks the gentleman and now
131 recognize the ranking member of the subcommittee, Mr.
132 Pallone, 5 minutes for an opening statement.

133 Mr. {Pallone.} Thank you, Chairman Pitts, and I am glad
134 to see the committee taking interest in issues of post-acute
135 Care reform.

136 For many years, there has been a lot of discussion about
137 how we move our health care system into one of quality and
138 efficiency. In fact, if we are going to ensure that Medicare
139 is strong for our Nation's seniors well into the future, we
140 must diligently evaluate how we pay doctors and how we
141 incentivize care.

142 MedPAC has been reminding Congress of these issues and
143 the need for action in this area for some time. Their work
144 and recommendations should be a useful guide for our efforts,
145 and I thank Mr. Miller for being here today to review
146 MedPAC's perspectives on such reforms.

147 I also welcome the witnesses on the second panel, who
148 have important perspectives to offer to these topics, and
149 thank you all for being here today.

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150 As you know, the Affordable Care Act recognized the need
151 for reform in the post-acute care (PAC) setting and put in
152 motion a number of initiatives that will build towards PAC
153 reform. Medicare is testing a number of payment system
154 reforms such as bundled payments, value-based purchasing and
155 accountable care organizations that will inform and help to
156 improve care and outcomes in this area.

157 We know there is a lot of variation in the quality
158 outcomes and costs of PAC around the country. Medicare pays
159 indiscriminately for care in the PAC setting. We don't know
160 if one side of care is better than another for a patient with
161 a particular condition. We don't know what combination of
162 services produces better outcomes or even what level of
163 services is optimal for a given condition.

164 Medicare spends \$62 billion on post-acute care in the
165 fee-for-service setting in 2012. That is a big price tag, so
166 it is critical we get a handle on these issues quickly. We
167 can't improve the accuracy and efficiency of care if we don't
168 know what we are buying, and efforts to decrease waste in the
169 system will fall short of our dual goals of care delivery and
170 payment reforms.

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171 Before we can envision a wholesale redesign of the
172 payment system, however, we need more data. We do not have
173 any common and comparable data across providers like skilled
174 nursing facilities, home health agencies and others to
175 determine which patients fare best in which settings or even
176 what appropriate levels of care are for patients of varying
177 acuity.

178 So Mr. Chairman, I commend the House Ways and Means and
179 the Senate Finance Committees for putting out bipartisan
180 draft legislation on that issue to get the discussion
181 started, and I hope to engage with these colleagues as policy
182 proposals are further considered and refined, and in fact, I
183 think you would agree, the House Energy and Commerce
184 Committee should play a part in that conversation as we move
185 forward.

186 We also know there are efficiencies and improvements to
187 payment accuracy that must be done and can be done now such
188 as ensuring the current payment system is providing the right
189 incentives for quality care rather than encouraging care
190 delivery that maximizes profits. Our committee clearly has a
191 role to play in advancing positive beneficiary-focused

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192 reforms related to post-acute care for Medicare
193 beneficiaries, and I hope that we can continue the bipartisan
194 tone in this area and work to develop solutions in the near
195 future.

196 Thank you again, Mr. Chairman, and thanks, everyone, for
197 joining us today, and I look forward to continuing to
198 strengthen Medicare for the future.

199 [The prepared statement of Mr. Pallone follows:]

200 ***** COMMITTEE INSERT *****

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201 Mr. {Pitts.} The chair thanks the gentleman and now
202 recognizes the vice chairman of the committee, Dr. Burgess, 5
203 minutes for opening statement.

204 Dr. {Burgess.} Thank you, Mr. Chairman. Thank you for
205 the recognition, and special acknowledgement to a physician
206 from Texas, Dr. Barry Brooks, who has joined us in the
207 committee before. It is at this point in the hearing where I
208 usually offer the observation that one day it is my hope that
209 we will have arrayed on the witness table five physicians,
210 who will tell us how much economists ought to be paid, but
211 until that day, we will go with what we have got. We do have
212 doctors on the second panel, and for that, I am extremely
213 grateful.

214 So we are coming up on the 50th anniversary of the
215 enactment of Medicare, in fact, 49 years ago this summer.
216 The practice of medicine has changed a lot since 1965. I
217 used to tease my dad back then that they had only had two
218 drugs back then, penicillin and cortisone, and they were
219 interchangeable. He didn't think that was very funny either.

220 But the practice of medicine has changed, and so has the

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221 Medicare benefit, and that is a good thing. Now we are
222 asking themselves if the payment structures must also be
223 modernized so that the dollars are spent the way they are
224 intended, that is, efficiently and effectively. Payments to
225 doctors' offices and hospitals are sometimes misaligned with
226 the true cost of care. Sometimes the same services are
227 provided to patients at significantly different rates,
228 depending upon location, with no real difference in the
229 quality or the outcome. Payments for patient care in
230 inappropriate or less optimal settings, of course, can lead
231 to higher long-term costs.

232 I think that one of the things on this committee we must
233 be careful about is that we do not create a race to the
234 bottom. It is not a question of deciding what is the LD-50
235 of what doctors can survive on. The lethal dose 50 is 50
236 percent of what doctors could live on. We are not trying to
237 ascertain the figure. The lowest payment is not always the
238 most appropriate payment, and we should not shy away from
239 paying for better outcomes.

240 I would agree with the ranking member of the
241 subcommittee that it is important that this committee had an

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242 important role to play and the jurisdiction of this committee
243 is the appropriate place for having these discussions. I
244 know I have done significant work on the cost drivers of dual
245 eligibles. It is important for us to guard this population
246 by ensuring we are exercising the jurisdiction of this
247 committee to improve care in all settings.

248 I thank the chairman for the recognition, and I will
249 yield time to the gentleman from West Virginia, Mr. McKinley.

250 [The prepared statement of Dr. Burgess follows:]

251 ***** COMMITTEE INSERT *****

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252 Mr. {McKinley.} Thank you, Mr. Chairman and Dr.
253 Burgess, for holding this hearing on H.R. 4673.

254 Alarmists scare seniors by suggesting that cuts to
255 Medicare are coming. We hear it all the time, all during the
256 campaigns, all through sessions. I am here to say they don't
257 have to be.

258 For the past 2 years, our staff has been working with
259 various stakeholders to create a program that would make
260 Medicare more efficient and improve health care for seniors
261 without making cuts to provider payments.

262 The bill before us would do just that. This bill
263 develops a model for post-acute care services, which will
264 increase efficiency, encourage more choice and personalize
265 care for patients and offer significant savings to the
266 program in the process. Estimates by independent experts
267 have determined that this bill could save as much as \$85 to
268 \$100 billion. We are not cutting funding for Medicare. We
269 are encouraging efficiency in services and programs that are
270 more patient-centered.

271 Similar models have already been developed for primary

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272 care that has saved 24 percent using efficiency models. By
273 improving our efficiency, we will strengthen the Medicare
274 program without cuts.

275 So I have already suggested that we need to study this
276 issue further. We have had plenty of studies. In my 4 years
277 in Congress, this issue has been hanging for 4 years and we
278 keep talking about studying it. It is time we do something
279 about it. It is time to paint or get off the ladder.

280 Again, thank you, Mr. Chairman, for this opportunity,
281 and I yield back my time.

282 [The prepared statement of Mr. McKinley follows:]

283 ***** COMMITTEE INSERT *****

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284 Mr. {Pitts.} The chair thanks the gentleman, and that
285 concludes the opening statements. All members' opening
286 statements will be made part of the record.

287 We have two panels. Before we do that, I would ask for
288 unanimous consent to include the following statements for
289 today's hearing record from the AMAC, that's the Association
290 of Mature American Citizens; from the AAFP, the American
291 Academy of Family Physicians; the AOPA, the American
292 Orthotics and Prosthetics Association; from NAHC, the
293 National Association for Home Care and Hospice; and a
294 collective cardiology letter on behalf of the ASES, the
295 American Society of Echocardiography; the ASNC, the American
296 Society of Nuclear Cardiology; and the CAA, the Cardiology
297 Advocacy Alliance; and the Premier Health Care Alliance.
298 Without objection, so ordered.

299 [The information follows:]

300 ***** COMMITTEE INSERT *****

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301 Mr. {Pitts.} Did you have a UC request?

302 Mr. {Pallone.} Mr. Chairman, I would ask unanimous
303 consent to include this A. Dobson/DaVanzo study titled
304 Assessment of Patient Outcomes.

305 Mr. {Pitts.} Without objection, so ordered.

306 [The information follows:]

307 ***** COMMITTEE INSERT *****

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|

308 Mr. {Pitts.} Dr. Burgess, do you have a UC request?

309 Dr. {Burgess.} Yes, Mr. Chairman, I ask unanimous
310 consent that joint testimony of the American Society for
311 Echocardiology, the American Society of Nuclear Cardiology
312 and the Cardiology Advocacy Alliance be submitted for the
313 record.

314 Mr. {Pitts.} Without objection, so ordered.

315 [The information follows:]

316 ***** COMMITTEE INSERT *****

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317 Mr. {Pitts.} We have two pane before us today. On our
318 first panel, we have Mr. Mark Miller, Executive Director of
319 the Medicare Payment Advisory Commission. Welcome. Thank
320 you for coming. Your written testimony will be made part of
321 the record, and you will be recognized for 5 minutes to
322 summarize. So at this point, the chair recognizes Mr. Miller
323 for 5 minutes.

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324 ^STATEMENT OF MARK E. MILLER, EXECUTIVE DIRECTOR, MEDICARE
325 PAYMENT ADVISORY COMMISSION

326 } Mr. {Miller.} Chairman Pitts, Ranking Member Pallone,
327 distinguished members of the committee, thank you for asking
328 the Commission to testify today.

329 As you know, Congress created MedPAC to advise it on
330 Medicare issues, and today I have been asked to comment on
331 site-neutral and other payment reforms for post-acute care in
332 ambulatory settings.

333 The Commission's work in all instances is guided by
334 three principles: to assure that beneficiaries have access
335 to high-quality, coordinated care; to protect the taxpayers'
336 dollars and to pay providers and plans in a way to accomplish
337 these goals.

338 First, some of the problems that we face. Fee-for-
339 service encourages fragmented care because we pay on the
340 basis of location or provider rather than the beneficiary's
341 episodes of needs. Fee-for-service also encourages high
342 volume of service. We know that Medicare payment rates send

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343 signals, and if they are set too high or constructed
344 inconsistently across setting, they can result in patient
345 selection or care patterns that focus on revenue rather than
346 patient needs.

347 Post-acute care has an additional issue. The clinical
348 guidelines regarding when a service is needed are often
349 poorly defined and it is hard to know when an episode should
350 begin and when an episode should end.

351 With respect to ambulatory care, the last few years of
352 data shows that hospitals are aggressively purchasing
353 physician practices, and the Commission is concerned that
354 part of the motivation is that they can bill for the same
355 service at a higher hospital payment rate resulting in more
356 trust fund expenditures and higher out-of-pocket for the
357 beneficiary but no change in the service provided.

358 So what has the Commission's guidance been? In the
359 short run, in focusing in some instances or in a lot of
360 instances on fee-for-service, the Commission would set all
361 fee-for-service payment rates to reflect the cost of the
362 efficient provider. This protects the taxpayer and also
363 protects beneficiaries' premiums that support the program.

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364 Of particularly urgent attention are the very high rates in
365 home health and skilled nursing facility settings that have
366 been set high for over a decade. The Commission would set
367 fee-for-service payment rates to be the same or similar for
368 similar patients and similar services. This protects the
369 taxpayer, and again, if there is cost-sharing, it protects
370 the beneficiaries' out-of-pocket.

371 As part of a broader recommendation on hospitals that
372 included an update, the Commission recommended setting
373 payment rates for selected patients the same for long-term-
374 care hospitals and acute-care hospitals and also recommended
375 that payment rates for a selected set of outpatient services
376 be set equal to or near the physician fee schedule.

377 In order to protect the hospital's core mission, these
378 services were chosen because they are frequently done in a
379 physician's office, they are not part of the hospital's
380 emergency standby services, and they are used by patients
381 with comparable risk profiles.

382 Just focusing on three services. If continued migration
383 that we see in the data now, or if migration continues as we
384 see in the data now, by 2021, the program will be paying \$2

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385 billion more on an annual basis for just these three
386 services, of which \$500 million would be paid by the
387 beneficiary.

388 The Commission is also exploring policies to normalize
389 payment rates between skilled nursing facilities and
390 inpatient rehab facilities. That work as developmental and
391 will be published in the June report, but I am happy to take
392 questions on it.

393 We have also been concerned that the payment systems are
394 set to encourage patient selection. We have longstanding
395 recommendations in skilled nursing facilities and home health
396 settings to take down the incentives to see physical-rehab
397 patient and avoid complex medical patients. We think this
398 protects the beneficiary against patient selection and it
399 protects providers that take the more complex patients.

400 The Commission would also create policies to encourage
401 coordination. We have recommended penalties for hospitals,
402 skilled nursing facilities and home health agencies that have
403 excessive readmission rates. This protects the beneficiary
404 by encouraging care coordination and of course the taxpayer
405 from paying for unnecessary care.

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406 In the longer run, the Commission has called on CMS to
407 create pilot projects to develop various bundling payment
408 strategies for acute and post-acute care and has called for
409 the development and implementation of a common assessment for
410 post-acute care. This would allow us to consistently assess
411 patient needs, to track their change in functional status and
412 quality, and to move towards a unified payment system on the
413 post-acute care side. Beyond fee-for-service, a well-
414 functioning managed care program and initiatives like the
415 accountable care organizations can also create incentives to
416 avoid unnecessary volume and coordinate services for
417 providers. The Commission has a broad range of guidance on
418 each of these, and we are willing to take questions on that
419 as well.

420 In closing, the Commission has consistently tried to
421 make policy recommendations that assure beneficiary access to
422 coordinated care at a price that the taxpayer can afford.

423 I appreciate your attention and I look forward to your
424 questions.

425 [The prepared statement of Mr. Miller follows:]

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426 ***** INSERT 1 *****

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427 Mr. {Pitts.} The chair thanks the gentleman. I will
428 begin the questioning, and recognize myself for 5 minutes for
429 that purpose.

430 Mr. Miller, some have proposed that post-acute care
431 bundling reforms are premature and should not even be
432 considered by Congress until such time as a standardized
433 assessment tool is created and data collection is complete.
434 Others have pointed to the fact that such perfecting of data
435 collection could take a decade or more, and even then, such
436 an assessment will need to be refined. Do you agree with the
437 notion that Congressional consideration of bundling should
438 only occur after an assessment tool has been created and
439 sufficient data collected, or can both be done concurrently?

440 Mr. {Miller.} Okay. I think the Commission's view on
441 this works as follows. I think there is a very strong
442 consensus and a recommendation that we need a common
443 assessment instrument. We think that that is a lynchpin to
444 improving both our measurement and payment and organization
445 and coordination over the long haul. So there is no question
446 that should happen. We have made recommendations. We have

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447 given a timeline. We have talked about an instrument. And
448 just for the record, we have been pushing for this for over a
449 decade, so I have got to make sure that I say that.

450 On bundling, I think the Commission believes that
451 bundling is a viable option and is one that should be
452 pursued, but there is a large set of technical issues that
453 the Commission went back and forth on, and I can take you
454 through some of that but we will see where you want to go
455 here, and I think their view is that there should be
456 experimentation, which is occurring now, and to see which of
457 the models tend to jell and work best for both the
458 beneficiary and the program. So I guess what I am saying to
459 you is, we should be pursuing both.

460 Mr. {Pitts.} All right. Medicare payments are a huge
461 influence on the health care industry, often serving as a
462 baseline for negotiations between hospitals and private
463 insurance. Do private payers mimic Medicare site-of-service
464 reimbursement disparities?

465 Mr. {Miller.} Okay. A couple things here. It is
466 correct that you find the same phenomenon in the private
467 sector as you find in Medicare where if you pay for a

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468 similar, or if you see a similar system or service in the
469 hospital setting, it is usually paid higher by private
470 insurance. I think there is more than--there is more to that
471 than just the notion that Medicare does it, so too does the
472 private sector.

473 Over the last several years, the private sector and
474 hospital systems have become much more consolidated and they
475 are able to extract higher prices in their negotiations with
476 insurers, and that certainly contributes to the higher prices
477 that you see in the hospital setting versus other settings.
478 So I don't think it is just simply mimicking Medicare but the
479 same phenomenon is observed in the private sector.

480 Mr. {Pitts.} Do private insurers obtain similar
481 discounts for care that is provided through physician offices
482 and ambulatory surgery centers?

483 Mr. {Miller.} I am just going to use a slightly
484 different word. I think what you will see in the private
485 sector is that the payment rates in ambulatory centers and
486 physician offices tend to be lower than the hospital.
487 Whether those are extracted discounts is just sort of a
488 terminology point. I think it is true that they have lower

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489 rates in ambulatory surgery centers and the physician's
490 office for the same service relative to the hospital.

491 Mr. {Pitts.} Have any private insurers adopted site-
492 neutral payment policies similar to the recommendations that
493 MedPAC has made to Congress?

494 Mr. {Miller.} I don't have data, and, you know, really
495 rigorous information on this point. What I can point you to,
496 and I have certainly talked to the committee staffs about
497 this, there is widespread newspaper reports where privately
498 insured folks are showing up at the physician's office after
499 a physician has transferred to a hospital ownership and
500 seeing their cost-sharing go up, you know, significantly, and
501 this has been reported on a widespread basis, and what we
502 have heard in discussion, but there is not a lot of science
503 behind this, is there have been some private insurers have
504 refused to pay the additional facility fee for regular office
505 visits in the hospital setting. So I don't want to overplay
506 that but that is more anecdotal and what we are reading and
507 hearing in discussion.

508 Mr. {Pitts.} The respected journal, Health Affairs,
509 this week released a study finding that hospital ownership of

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510 physician practices is associated with higher prices and
511 spending. Can you comment on how Medicare's payment
512 differentials might have spillover effects to the private
513 sector and health system?

514 Mr. {Miller.} Again there, I think part of what is
515 going on, and I did look at that when it came along but I am
516 sure I can dredge it right back up, but I think part of the
517 explanation there is some of the consolidation and the
518 ability of hospital systems on the private side to extract
519 higher prices. I think what you are seeing both in the
520 private and in the Medicare payments is this ability to
521 arbitrage, to say if I can move a practice into the billing
522 stream for the hospital side, both for private insurance and
523 for Medicare, the hospital will get more revenue. So that
524 certainly seems to be going on, and what we are concerned
525 about is, while it is not the only reason that a hospital
526 would purchase a physician practice, because there are other
527 motivations for doing that, the fact that Medicare's payments
528 are so much higher on the hospital side certainly encourages
529 the migration, and we are seeing a fair amount of it.

530 Mr. {Pitts.} The chair thanks the gentleman and now

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531 recognizes the ranking member, Mr. Pallone, 5 minutes for
532 questions.

533 Mr. {Pallone.} Thank you, Mr. Chairman.

534 Mr. Miller, I am amazed by how much variation exists in
535 the care provided in the post-acute setting. There is no
536 uniform assessment of where a patient should go following a
537 hospital stay. Does a patient with a hip replacement fare
538 better in a skilled nursing facility or home health agency?
539 We don't really know. And how much post-acute care does a
540 typical hip replacement patient need? We don't really know.
541 So given that the Medicare program spent \$62 billion on post-
542 acute care in 2012, I am amazed we don't have better
543 information about patient outcomes, service use or quality of
544 care.

545 So my question is, does MedPAC view this as a problem,
546 and what do we do about that and how can we quickly move to a
547 place where we have info to know what kind of care is being
548 provided?

549 Mr. {Miller.} Okay. You are right. There is
550 significant geographic variation, or significant variation,
551 not even just geographic, even with the same marketplace and

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552 the amount of post-acute care. I think there is a couple
553 issues there, the one that you referred to, which I will come
554 right back, and the notion that it is hard to define in many
555 instances, you know, the amount of post-acute care that a
556 patient should get, when do you stop rehab, you know, for
557 some--

558 Mr. {Pallone.} I agree.

559 Mr. {Miller.} --and where--

560 Mr. {Pallone.} I am going to answer the question
561 myself.

562 Mr. {Miller.} So the Commission, as I said, a little
563 bit in my opening comments, many years ago said we need a
564 common assessment instrument. It took a long time, but the
565 Congress then called on CMS to develop an instrument and to
566 test it, which they did through the care demonstration, and
567 that instrument now exists. We believe, and we have made a
568 recommendation along these lines, you can take the elements
569 from that instrument--doesn't have to be the whole, giant
570 thing--put them into each of the current collection
571 instruments that exist for SNF, home health, require one for
572 long-term-care hospitals and then you will be able to sweep

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573 up that information across the settings and be able to start
574 making judgments about does a patient have a better outcome
575 in one setting versus another, what is the average resources,
576 the very things you are saying, for hip replacement as the
577 case may be. We laid out a 3-year process to get that
578 information integrated into the collection instruments and
579 then have a product. So yes, that is what we should be
580 doing.

581 Mr. {Pallone.} And, you know, I do think that is
582 important to have but, I mean, it is always going to be
583 individual case too, though, obviously.

584 There have been a number of proposals to bundle payments
585 for post-acute care, and the President's budget proposed to
586 bundle 50 percent of PAC spending by 2019. Mr. McKinley is
587 working on a bill that would bundle payments for care and pay
588 a reduced rate. But how can we develop a bundled payment
589 rate or develop the items that go into a bundle or develop
590 appropriate risk adjustment? I mean, it is obvious if we
591 don't have basic data, that is going to be difficult, so that
592 is obviously why you think the data is important.

593 Mr. {Miller.} And in some ways, this is this question

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594 that came up, is it an either-other type of thing, and I
595 think the urgency in some of what you have laid out at the
596 beginning really requires that we proceed on both tracks. So
597 let us just say that there is a bundle--there is a lot of
598 complexity in assembling a bundle but just for half a second
599 let us pretend that we have some sense of what that is. One
600 way that you can kind of mitigate against the fact that you
601 don't have ideal information is, you could continue to use a
602 fee-for-service model underneath a set platform, so you don't
603 have a stinting incentive. In order to get paid, the person
604 has to provide the services. You put a small portion of the
605 payment, let us just for discussion call it 5 percent, and
606 then you do have measures, and the Commission had worked with
607 these and there are others out there on things like avoiding
608 the emergency room, avoiding the hospital and community
609 discharge and say okay, those are the three outcomes we are
610 looking for, here is the block of dollars and then get
611 providers who are willing to take that risk and manage the
612 patient through that episode, and that is imperfect
613 information but we are assuming that the provider will have
614 tools to have more accurate information on the ground while

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615 the program is developing through this unified assessment
616 instrument.

617 Mr. {Pallone.} I know we are almost out of time, but
618 could you just quickly--

619 Mr. {Miller.} Sorry about that.

620 Mr. {Pallone.} --talk about the stinting or potential
621 dangers in the bundled payment or capitated payment design?

622 Mr. {Miller.} It is always an issue when you--I mean,
623 you know, fee-for-service has the issues that I have raised,
624 fragmentation and generation of volume. Any time you go to
625 an episode, capitated, you know, whatever the case may be,
626 you have the reverse problem where you create the incentive
627 to under-provide. You have to either have a mechanism that
628 encourages that like paying on a service basis underneath a
629 cap or you have to have quality--and you have to have quality
630 measures that say to the provider, you are not going to get
631 paid or not get your withhold back or whatever the case may
632 be unless these quality metrics are met. But it is decidedly
633 an issue. It is not something to be brushed past.

634 Mr. {Pallone.} All right. Thanks a lot.

635 Thanks, Mr. Chairman.

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636 Mr. {Pitts.} The chair thanks the gentleman and now
637 recognizes the vice chairman of the subcommittee, Dr.
638 Burgess, 5 minutes for questions.

639 Dr. {Burgess.} Thank you, Mr. Chairman, and Mr. Miller,
640 thank you for being here this morning.

641 In the report from June of 2013, you discussed the
642 increase hospital consolidation, particularly in the
643 cardiology space. Has MedPAC seen this trend in other
644 specialties?

645 Mr. {Miller.} I am not sure I can break it down for you
646 by specialty, but yes, we have seen it in other services, not
647 just simply cardiology services. But yes, we have seen it in
648 other services.

649 Dr. {Burgess.} And those other services, examples of
650 those would be?

651 Mr. {Miller.} You know, certainly the E&M, you know,
652 basic evaluation and management visits are shifting. I guess
653 some of the ones that immediately come to mind are
654 cardiology, echocardiograms. There are probably some other
655 examples I can't dredge up at the moment.

656 Dr. {Burgess.} What about clinical oncology?

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657 Mr. {Miller.} Okay. So in that, you know, obviously
658 understanding that there was going to be a hearing, we looked
659 at it a little bit, and just before I answer, yes, there are
660 a few oncology--when we went through our recommendations that
661 were in the March 2014 report, and we have the set of
662 services that we are saying should be set to the physician
663 fee schedule rate, there are a few services in there, two,
664 three services, that seem to be related to oncology but we
665 didn't approach it as a specialty or a service line approach.
666 We had a set of criteria and said if services meet this
667 criteria--I won't drag you through it unless you want to hear
668 it--then the service was put into the policy, but we didn't
669 approach it as oncology, cardiology.

670 Dr. {Burgess.} Could you perhaps that in writing? I
671 will ask the question for a written response.

672 Mr. {Miller.} Yes.

673 Dr. {Burgess.} I actually would be interested in the
674 thought process in going through that, but we don't need to
675 go into that now.

676 Have you looked at what happens to patient access and
677 costs with hospital acquisitions around different

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678 specialties?

679 Mr. {Miller.} Well, what we look at every year, both in
680 the hospital setting and in the physician setting and in
681 every other setting that we look at, we look at access and
682 utilization. Now, if your point is--and it may be--well,
683 what happens to access if we get this migration into the
684 hospital for oncology services, we haven't looked at that
685 recently. We looked at it several years ago. We haven't
686 looked at that specific phenomenon. But we broadly look at
687 access year and report to the Congress.

688 Dr. {Burgess.} When you say several years ago, like how
689 many years ago?

690 Mr. {Miller.} Longer than I would report the results.

691 Dr. {Burgess.} So--

692 Mr. {Miller.} Eight.

693 Dr. {Burgess.} So prior to the passage of the
694 Affordable Care Act?

695 Mr. {Miller.} One more time?

696 Dr. {Burgess.} Prior to the passage of the Affordable
697 Care Act?

698 Mr. {Miller.} Yes.

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699 Dr. {Burgess.} So have done any kind of estimate on the
700 return on investment to this trend? What are the
701 costs/benefits as far as patients and their access to care,
702 the cost-benefit analysis for this consolidation?

703 Mr. {Miller.} So the migration from the physicians'
704 offices to the hospital?

705 Dr. {Burgess.} Correct.

706 Mr. {Miller.} At least for the services that we looked
707 at and met our criteria, which I realize we haven't had that
708 conversation, for about 66 of them that met our criteria, and
709 if you look at that, it is about a billion dollars of program
710 spend and about let us call it \$200 million in beneficiary
711 out-of-pocket that is being incurred because these are being
712 migrated. We have not seen access issues but again, we
713 haven't gone in by service line or specialty to see that, but
714 we have not seen access issues.

715 Dr. {Burgess.} But there is a dollar impact?

716 Mr. {Miller.} Oh, yeah, and I tried to point that out
717 in my 5 minutes.

718 Dr. {Burgess.} And one of the reasons I am concerned
719 about this, and I don't have the article in front of me but I

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720 think it was in August of 2011 in the Annals of Internal
721 Medicine, if I recall correctly, Ezekiel Emmanuel wrote an
722 article about the fact that doctors really shouldn't fight
723 the concept of being employed by an entity, presumably a
724 hospital or insurance company or even a governmental entity,
725 that this would be a better way to deliver care. It frees
726 the doctors from having to worry about the vagaries of
727 running a business, but because of the Affordable Care Act,
728 there is this pressure for consolidation, and I ask myself
729 all the time, just from a professional standpoint, is this a
730 good thing or a bad thing. I come from a long line of a
731 medical family, and our contract was always with the patient.
732 Our advocacy was always supposed to be for the patient. If I
733 work for the hospital, then suddenly that dynamic changes and
734 I am not certain--and I can't put a dollars-and-cents figure
735 on that. I don't sense that that necessarily is an
736 improvement in the practice of medicine. Obviously, a
737 philosophical article but I am concerned about the effect of
738 consolidation cost being used as a driver.

739 I have got several other questions I would like to ask
740 you, and I will submit those in writing, and the chairman

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741 will delineate how we get those responses.

742 Mr. {Miller.} I see 37 seconds, so--

743 Dr. {Burgess.} That means I am over, but proceed. That
744 is a surrogate endpoint.

745 Mr. {Miller.} Okay. I mean, one thing I would say is,
746 I don't think the Commission is--I am sure the Commission is
747 not making a statement about better or worse ways to organize
748 practice. What the Commission is saying is, it shouldn't be
749 driven by distorted prices. Those decisions should be made
750 by a physician saying I want to practice this way or I want
751 to practice that way or what the best episode and arrangement
752 is for the beneficiary, and it shouldn't be just this price-
753 driven phenomenon.

754 Dr. {Burgess.} And I agree with you completely.

755 Thank you, Mr. Chairman.

756 Mr. {Pitts.} The chair thanks the gentleman and now
757 recognizes the gentlelady from Illinois, Ms. Schakowsky, 5
758 minutes for questions.

759 Ms. {Schakowsky.} Thank you, Mr. Chairman.

760 I want to talk to you about observation status and then
761 what it means for post-acute care. This has been a huge

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762 issue for constituents in my district who when they get to
763 the hospital and they are put into a room think I am admitted
764 to the hospital, and my understanding is that it is open-
765 ended how long observation status can actually occur, and
766 then if they end up going to a skilled nursing facility, then
767 they find out that Medicare doesn't pay anything. They
768 thought they were admitted to the hospital, for good reason.
769 We find frail, elderly people sometimes with certain mental
770 deficiencies, and if they are in the hospital and they are in
771 the hospital a few days to assume that they are admitted to
772 the hospital seems logical.

773 So we have had large numbers and dealt with CMS a lot on
774 this question of observation status. So I wonder if you
775 could just clarify this for me and how it impacts then the
776 post-acute care status in terms of payment?

777 Mr. {Miller.} Okay. I am not as deep for this hearing
778 as maybe on some other things.

779 So I think the issue that you are getting at--you tell
780 me to redirect if we are not on the same wavelength--is that
781 if somebody enters the hospital and ends up, let us just say
782 for the sake of discussion, in three days of observation

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783 care, although lots of observation stays last much less than
784 that, then while they by all appearances to the beneficiary
785 and their family, they have been in the hospital, they won't
786 have qualified for the 3 days of hospitalization needed to
787 qualify for skilled nursing care.

788 Ms. {Schakowsky.} That is correct.

789 Mr. {Miller.} I think that is the point that you are
790 driving at.

791 Ms. {Schakowsky.} That is correct.

792 Mr. {Miller.} And I think, you know, the dilemma for
793 the Congress is that, you know, when a beneficiary feels, and
794 for almost all intends and purposes has been in the
795 hospital, the concern is that they should qualify. Of
796 course, the issue that has to be dealt with--and then I am
797 going to get you to a happier place in just a second--the
798 issue that has to be dealt with is, if you simply remove that
799 3-day requirement, the estimators, the Congressional Budget
800 Office and folks like that, believe that the skilled nursing
801 facilities will start to get community admits and then the
802 costs will go up significantly. So there is an issue that
803 gets kind of enjoined there.

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804 But the happier place perhaps--

805 Ms. {Schakowsky.} I don't understand what you just
806 said, that they will get community admissions.

807 Mr. {Miller.} So if you say to--if you were today--and
808 this is something you should check--this is what I
809 understand, and I am a little bit off base, but this is what
810 I understand. If you said today there is no 3-day
811 requirement to stay in the hospital to go into--

812 Ms. {Schakowsky.} No, no, I am not saying that.

813 Mr. {Miller.} Well, I am just saying if you did, you
814 would run into a cost.

815 Ms. {Schakowsky.} Yes, okay.

816 Mr. {Miller.} So there are other avenues to potentially
817 explore here. One is--and the two discussions that--and I
818 have some work going in the background although I haven't
819 brought it forward yet because it is not far enough along, is
820 looking at the inpatient hospital payment system and creating
821 a short-stay payment so that they don't have to have this
822 choice between observation care and short-stay inpatient
823 stay, and then the person would come in in the inpatient and
824 it would be classified as an inpatient stay. So there is

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825 both an observation versus inpatient issue there and it has
826 bearing on your skilled nursing facility question.

827 Ms. {Schakowsky.} Correct.

828 Mr. {Miller.} We are not far enough to have a nice,
829 concrete conversation about the specifics but we are working
830 on that.

831 Ms. {Schakowsky.} Okay. I think it is really
832 important. I can't tell you how many elderly individuals and
833 couples have just been astonished at being--they are not
834 really admitted to the hospital. It just doesn't make sense.

835 Mr. {Miller.} I hope you are hearing that we are taking
836 this seriously because nothing I have said should have given
837 you anything other than that.

838 Ms. {Schakowsky.} And is there any timeline built into
839 this?

840 Mr. {Miller.} You know, we are working with data, we
841 are talking to hospitals. These are kind of messy issues.
842 There is a rack auditor issue kind of mixed in there as well.
843 We are working on it, is the best I can tell you at this
844 point.

845 Ms. {Schakowsky.} Let me just submit for the record,

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846 there is a question I want submitted that deals with post-
847 acute providers' high profit margins that I want to get to
848 you as well. Thank you.

849 Mr. {Miller.} I would be happy to talk about that.

850 Mr. {Pitts.} The chair thanks the gentlelady and now
851 recognizes the gentleman, Mr. Rogers, 5 minutes for
852 questions.

853 Mr. {Rogers.} Thank you very much.

854 Thank you, Director, for being here. Over the last 5
855 years, 47 community practices have started referring all of
856 their patients elsewhere for treatment. Two hundred and
857 forty-one oncology office locations have closed and 392
858 oncology groups have entered into an employment or
859 professional services agreement with a hospital. That is a
860 fairly staggering shift in 5 years. What would you attribute
861 that significant shift toward a hospital setting?

862 Mr. {Miller.} You know, with respect to oncology, I am
863 a little bit of a deficit here to give you the specifics
864 related to that. The broader trend that we are seeing we
865 think are the trends that I have been speaking to up to this
866 point. There is a lot of consolidation out there. I think

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867 the hospital's motivations come in a couple of varieties.
868 There is this notion of building systems and coordinating
869 care, which may be a good motivation. There is capturing
870 referrals, and, to the extent to that the Medicare and the
871 private sector pays more when you make that jump, then there
872 is that motivation.

873 On the physician side, and this goes to some of what Mr.
874 Burgess is saying, I hear both kinds of conversations, ones
875 that are ``I am very upset by this trend and I don't want it
876 to happen,'' and other physicians who say this actually frees
877 me up to kind of focus on care, and I am not saying that is
878 the oncology argument but I have heard that from other
879 practices. I think this is kind of a complex set of currents
880 running in both directions.

881 Mr. {Rogers.} Although in a market economy, if the
882 hospitals pay more for exactly the same services, it is
883 pretty hard to argue that that isn't a significant factor.

884 Mr. {Miller.} And you do hear us saying that is what
885 we--

886 Mr. {Rogers.} I just wanted to clarify that number
887 because I was staggered by it. A \$1 billion increase, if I

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888 heard you correctly, from that migration to the hospital
889 setting of which \$200 million is borne by the hospital--or
890 excuse me--by the patient. Did I understand that correctly?

891 Mr. {Miller.} Yes, and just to clarify, for the 66
892 services that we have identified which may or may not
893 encumber the ones that you are referring to, we think on an
894 annual basis we are talking about a billion dollars, and just
895 for round numbers, let us say the beneficiary carrying 200.

896 Mr. {Rogers.} That is a significant cost increase for
897 the patient, is it not?

898 Mr. {Miller.} Yes, and--

899 Mr. {Rogers.} It is a 20 percent increase.

900 Mr. {Miller.} Yes. There are examples of these
901 differences. For example, for cataract surgery, if you get
902 it in a physician's office, the copayment is \$195. If you go
903 into the hospital, it is \$490. That is the beneficiary's--

904 Mr. {Rogers.} And 20 percent of that increase,
905 according to your numbers, would be borne by the patient?

906 Mr. {Miller.} No, that is the beneficiary's increase.

907 Mr. {Rogers.} That is just the beneficiary's increase?

908 Mr. {Miller.} The program increase goes from about

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909 \$1,000 to about \$1,800 on the program side.

910 Mr. {Rogers.} That is a significant out-of-pocket
911 increase for those patients, is it not? So if you look at
912 something like--let us talk about some kind of radiation
913 treatment, somewhere between 6 and 8 weeks. So we have had
914 this major displacement of at least places that are
915 convenient for treatment, a daily transportation for the 6 to
916 8 weeks for these treatments and a roughly 20 percent
917 increase. Someone has to tell me why that is good for the
918 patient.

919 Mr. {Miller.} Again, I can't speak to your very
920 specific oncology examples. Our concern is motivated both by
921 the program dollar and beneficiaries out-of-pocket.

922 Mr. {Rogers.} And I would hope that you would consider
923 travel times. When you are getting radiation treatment,
924 obviously I am specific to oncology here, but you are already
925 tested to the limit, and increased commute times and pay more
926 money doesn't seem like a good idea for care to me.

927 I mean, have you done anything that shows a benefit to
928 the patient from moving to hospitals? Is there any white
929 paper I can look at? Is there anything that tells me that

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930 this is a good idea for people like cancer patients, or in
931 your case, cataract patients?

932 Mr. {Miller.} I want to answer this carefully. We have
933 not done anything, which doesn't mean it doesn't exist. It
934 is just that we haven't done anything. So I am unable to
935 point you to something but it is not because I know that is
936 the answer. It is just because we haven't done anything.

937 Mr. {Rogers.} I thank you, and my time is running out,
938 but Mr. Chairman, thanks for having this hearing. I think
939 just the fact that we pointed out the significant cost to
940 patients, number one, not only in just dollars but the
941 anxiety that comes with getting in that car and driving a
942 greater distance just to have access to care means that we
943 ought to do something about this yesterday. We already have
944 lost 392 plus the 241 just oncology, just oncology centers
945 are gone, and wrapped up in this system. Two hundred and
946 forty-one just closed completely. The longer this goes, the
947 more we will lose, the more patients that will be impacted by
948 out-of-pocket costs, and again, all of the anxiety and
949 trouble that is caused by greater distances is very, very
950 troubling.

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951 I appreciate you having this hearing. I think this has
952 highlighted a very important issue that needs immediate
953 attention. I yield back my time.

954 Mr. {Pitts.} The chair thanks the gentleman and now
955 recognizes Dr. Murphy from Pennsylvania 5 minutes for
956 questions.

957 Mr. {Murphy.} Thank you, Mr. Chairman. I want to
958 follow up on some of the issues presented by my friend Mr.
959 Rogers of Michigan.

960 So when we are looking at the out-of-pocket costs a
961 Medicare patient may pay, they will pay a copay for some
962 chemotherapy and other treatments, and is that a percentage
963 basis or is it a flat dollar?

964 Mr. {Miller.} It is usually 20 percent just because
965 nothing is simple. It varies a bit in the outpatient
966 department on a percentage basis due to some very old
967 historical issues that are being changed over time. But for
968 purposes of conversation, think 20 percent.

969 Mr. {Murphy.} Okay. And rather than look at the
970 aggregate amounts totally, so if somebody was getting some
971 treatment at a clinic--well, those clinics that haven't

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972 closed yet--versus at a hospital, any sense of what the
973 comparative price would be for individual treatments in one
974 place for another?

975 Mr. {Miller.} For a clinic?

976 Mr. {Murphy.} A clinic or a physician's office or a
977 hospital. You know, we are talking about the differences in
978 disparity here.

979 Mr. {Miller.} If I understand your question, some of
980 the data that we have put out suggests that evaluation and
981 management issue or a visit is paid about 80 percent more in
982 the hospital setting. An echocardiogram is paid about 130
983 percent more in the hospital setting.

984 Mr. {Murphy.} So if they are paying 130 percent more in
985 the hospital setting, that means the patient is paying more
986 in the hospital setting too if they are paying 20 percent,
987 but do you have any idea what that dollar value might be. I
988 know it probably varies by region.

989 Mr. {Miller.} Well, you know, there is some adjustment
990 for wage index and things like that but I think this is
991 correct if you don't--I have some scribbled notes that I was
992 writing down last night. I think, for example, on the

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993 echocardiogram, the beneficiary's copayment goes from about
994 \$40 to \$90. The program payment goes from about \$150 to
995 \$360.

996 Mr. {Murphy.} Which is pretty significant, especially
997 if someone is on fixed income.

998 Mr. {Miller.} I am sorry?

999 Mr. {Murphy.} If someone is on a fixed income, well,
1000 under any circumstances, and of course, if a person is
1001 chronically ill and receiving a lot of medical care, that can
1002 amount to thousands of dollars in a year.

1003 And so let me ask you another issue too. Now, some
1004 centers have a 340B program and so they are able to obtain
1005 drugs as long as, I understand, if they are a nonprofit
1006 patient they can qualify to purchase drugs on a 340B program.
1007 Am I correct?

1008 Mr. {Miller.} There may be some more requirements than
1009 that but I will stay with you for the moment.

1010 Mr. {Murphy.} Well, let us say a private physician's
1011 office or a for-profit clinic or something would not be able
1012 to purchase drugs on those discounts. Am I correct?

1013 Mr. {Miller.} I am pretty sure that is correct.

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1014 Mr. {Murphy.} One of the concerns that I frequently
1015 hear about the 340B program, first of all, it is a great
1016 program. I support it strongly in many instances. But we
1017 also hear that some are claiming that there are some abuses
1018 of that program where some centers will purchase drugs at
1019 discount but then they will sell them at the markup again and
1020 get this money. Now, is that something that some of these
1021 other private clinics or physicians' offices, are they able
1022 to purchase drugs from the 340B program?

1023 Mr. {Miller.} Again, I am not deep on this, given the
1024 subject of the hearing. I didn't study down on this one.
1025 But my sense is no, that is not available to them.

1026 Mr. {Murphy.} So this adds another issue here. I mean,
1027 what I hear frequently across the board, hospitals and
1028 physicians saying that the reimbursement rates for mc doesn't
1029 really cover their costs sufficiently. They complain about
1030 the low reimbursement rates. But what you are telling me is
1031 that if we focus also on--if some of them also are making
1032 money on the 340B program, and maybe this is out of your
1033 wheelhouse, but that is another area of disparity if there
1034 are differences between people who generally qualify versus

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1035 those who may not qualify but the hospital is still getting
1036 some 340B money out of this.

1037 Mr. {Miller.} To the extent that the fact set that you
1038 and I are talking about here without me doing the homework on
1039 it, yes, that would be true, and I would say to you similar
1040 to what I said to the Congresswoman over here, this is an
1041 issue that we have not come forward on because there is still
1042 a fair amount of staff work to be done, but we have started
1043 to try and look at it.

1044 Mr. {Murphy.} We hope that is information you will
1045 provide this committee.

1046 Let me ask one last thing then. So we have heard
1047 concerns before of people with non-insurance or Medicaid
1048 versus private insurance. The survival rates are very
1049 different for people with cancer. But that is also according
1050 to the Cancer Medicine Journal, it is due to a complex set of
1051 demographic and clinical factors of which insurance status I
1052 just a part.

1053 But let me look at this in terms of Medicare in terms of
1054 where a person actually gets their care, a hospital base
1055 versus a physician's office. Are there differences there in

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1056 survival rates that you are aware of?

1057 Mr. {Miller.} I have not looked at that, which doesn't
1058 mean--I don't know the answer to that question.

1059 Mr. {Murphy.} That would be something that would be
1060 valuable for us to get to.

1061 I thank you very much, and I yield back, Mr. Chairman.

1062 Mr. {Pitts.} The chair thanks the gentleman and now
1063 recognizes the gentleman from Texas, Mr. Green, 5 minutes for
1064 questions.

1065 Mr. {Green.} Thank you, Mr. Chairman, and I would like
1066 to ask unanimous consent to place in the record a written
1067 statement by Dr. Bruce Ganz, Chair of the American Medical
1068 Rehabilitation Providers Association regarding the post-acute
1069 care reforms being discussed today.

1070 Mr. {Pitts.} Without objection, so ordered.

1071 [The information follows:]

1072 ***** COMMITTEE INSERT *****

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|

1073 Mr. {Green.} Thank you and the ranking member for
1074 holding this hearing. I want to thank Dr. Miller for your
1075 testimony.

1076 Our district in Houston is home to world-class hospitals
1077 and community oncology centers. We know that Medicare
1078 payment rates often vary for the same service provided to
1079 similar patients in different settings such as physicians'
1080 offices, hospital outpatient departments or for specific
1081 services across any of the post-acute care settings. While
1082 at the first glance it seems unclear why Medicare would pay
1083 different rates for the same service, we have heard
1084 justifications from both sides of the debate on whether the
1085 main thing in these differential payments are to move to
1086 site-neutral payments. For example, Representative Rogers
1087 has a bill that would equalize reimbursements for oncology
1088 services received by patients in a hospital outpatient
1089 department with those by patients in freestanding oncology
1090 clinics. The hospital outpatient departments tell us that
1091 their higher rates are necessary because their additional
1092 payments help pay for the hospital standby capacity, access

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1093 to care for low-income patients, efforts to improve care
1094 coordination and community outreach. The freestanding
1095 clinics have said the payment system is inadequate, causing
1096 them to close their doors, limiting access to care for
1097 critically ill patients and increasing total costs as
1098 hospitals are buying them up.

1099 Mr. Miller, as you represented a nonpartisan research-
1100 driven policy body, I am interested to hear your perspective
1101 on the matter. I understand that MedPAC has given a
1102 considerable amount of thought to the subject to site-neutral
1103 and establish criteria for when it is appropriate to equalize
1104 payments across settings including considering beneficiary
1105 access and cost-sharing. Could you further describe the
1106 Commission's thinking on the topic?

1107 Mr. {Miller.} Yes, and I actually appreciate the
1108 question, and this is in some ways what Mr. Burgess and I
1109 were almost up to.

1110 So the way the Commission has approached this in the
1111 ambulatory setting, the principal is, assuming and assuring
1112 actually that the beneficiary has access and quality,
1113 Medicare should seek the most efficient setting, and so that

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1114 is the motivation, and the other motivation is, we have seen
1115 a tremendous amount of data that suggests that it is heading
1116 out of the lower payment setting.

1117 But by the same token, and while there are people in the
1118 hospital industry who probably are suspect, we want to be
1119 sure that the hospital's core mission, particularly for
1120 emergency room and standby services, are not undercut, and so
1121 the criteria that we worked through was, is the service
1122 provided in a physician's office frequently so it is safe to
1123 do outside of the hospital, is the risk profile of the
1124 patients the same, is the unit of payment the same, and is it
1125 not associated with emergency services, and so then using
1126 that criteria, we said what services fit this criteria. So
1127 we are not just sort of sweeping through and saying pay it
1128 all, you know, the same, we are saying you need to be careful
1129 to protect the core mission of the hospital but also undercut
1130 this incentive that is pulling things out of the physician
1131 setting and approaches the practice. So that kind of high
1132 level, that was the criteria that we were using.

1133 And again, you know, I have gotten some other questions
1134 of what about oncology, what about cardiology. We didn't

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1135 approach it as a specialty or service line. We stepped back
1136 and said what meets these criteria and then let things hit
1137 the criteria and said okay, these are the ones that qualify.

1138 Mr. {Green.} Has MedPAC given thought to aligning
1139 payment rates between hospital outpatient departments and
1140 physicians' offices for other types of ambulatory management,
1141 cardiac surgery? I think you answered that.

1142 What further analysis or information would you need
1143 before being able to comment on the appropriateness of
1144 equalizing these payment rates between OPDs and the physician
1145 offices for oncology services? Are there any concerns you
1146 can share with us now?

1147 Mr. {Miller.} I mean, what I do want to point out
1148 before I switch right back to your question is, we looked at
1149 this also for equalizing rates between ambulatory surgery
1150 centers and hospital rates for a set of surgeries that also
1151 met these criteria that I went through. On the oncology
1152 side, I am willing, as a matter of questions for the record,
1153 to try to give you a more detailed answer of what oncology
1154 services came in under our criteria and the kinds of things
1155 one might want to think about if they were to look further

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1156 into it, but I am not really tooled up to do that right this
1157 second.

1158 Mr. {Green.} Thank you, Mr. Chairman.

1159 Mr. {Pitts.} The chair thanks the gentleman and now
1160 recognizes the gentleman from Kentucky, Mr. Guthrie, 5
1161 minutes for questions.

1162 Mr. {Guthrie.} Thank you, Mr. Chairman. I appreciate
1163 it. And I guess you almost got to one of the things I was
1164 thinking. You have to make sure the same person walking into
1165 an outpatient isn't the same person walking into a hospital
1166 because if you are going to do the same procedure--

1167 Mr. {Miller.} Absolutely.

1168 Mr. {Guthrie.} What if the person is diabetic?
1169 Therefore, they say we need to do this in the hospital so you
1170 do have paying for capacity for some availability there, so
1171 that is just something that I was thinking that you kind of
1172 addressed that before.

1173 Mr. {Miller.} And the Commission does take that
1174 seriously, and there was statistical work done by a couple of
1175 people behind me who said do these patient profiles look
1176 statistically different than each other, and if they did,

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1177 they weren't included in the basket of services that we would
1178 focus on.

1179 Mr. {Guthrie.} And do you think some of it could be
1180 cost shifting such as an outpatient clinic wouldn't have--
1181 they obviously don't have emergency room, and I hear, I think
1182 somebody mentioned it earlier that people come in with
1183 Medicaid and Medicare particularly don't pay the cost of--it
1184 may pay the cost of service for a cardiogram more than if you
1185 got it outpatient but it is also keeping the emergency room
1186 open. I am not saying that is the right way to do it.

1187 Mr. {Miller.} I think I understand your question, and
1188 if not, immediately redirect because I want to use your time
1189 carefully. We also took that into consideration. We said if
1190 a service is provided in an emergency room setting on, you
1191 know, any significant basis, then again, it was out of the
1192 mix, and our point was, we don't want to undermine the core
1193 mission of the hospital to have emergency standby services.
1194 The Medicare payment rates, since those services are very--or
1195 those costs are very direct--staff, equipment, that type of
1196 thing--those are built into higher rates that go to the
1197 hospitals for those services. We share that concern. We

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1198 tried very hard to work around that and make sure we weren't
1199 undercutting that.

1200 Mr. {Guthrie.} Okay. Thanks. And a couple of
1201 questions I wanted to ask about the--going from a lot of
1202 people in private practice settings into hospital settings.
1203 There was a Merritt Hawkins survey that asked the students in
1204 the final year of medical school. In 2001, 3 percent said
1205 they would rather work for a hospital than private practice.
1206 Now it is 32 percent. I know there are a factors but what
1207 extent do you think the Medicare practice expense payment
1208 disparities are responsible for the decline in
1209 attractiveness?

1210 Mr. {Miller.} Okay. I think this question is much more
1211 complex, but before I blow past it, I do want to say, and I
1212 think there were some other comments along these lines, it is
1213 very hard to ignore that if a hospital is approaching a
1214 practice and saying I have, you know, revenue that I can buy
1215 out your practice and make it very lucrative to you, that is
1216 going to be important. But to the extent that we have talked
1217 to physicians, talked to hospitals, talked to folks like
1218 that, we hear a very, you know, kind of mixed story on the

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1219 part of the physicians. There does seem to be a generation
1220 of physicians who are saying care has become very complex,
1221 and I don't mean that in a negative way. It means, you know,
1222 we all have to think about the patient much further and
1223 broader than my own sets of services that I am providing. It
1224 takes more coordination, it takes more understanding of the
1225 patient's medical record, and some physicians will say a
1226 larger organization that will take that overhead off of my
1227 hands and allow me just to focus on the care is where I want
1228 to be, and by the way, I would like some predictable hours
1229 and that type of thing. And then you run into physicians who
1230 are saying this is the wrong direction to go, I want to run
1231 my own practice. So I think these currents are more complex
1232 than any one factor, but I don't think we should dismiss the
1233 notion that either in the private sector or Medicare if the
1234 revenues are there, then it is going to be hard to say no to
1235 them.

1236 Mr. {Guthrie.} That is a good question, it leads into
1237 my next one, because you said whether Medicare or private
1238 sector. Does the private sector, private payers mimic the
1239 Medicare site-of-service disparity of payments?

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1240 Mr. {Miller.} I wouldn't use the word ``mimic'' but the
1241 outcome is the same. It is generally true that the private
1242 sector pays more in those settings than in the physician
1243 setting.

1244 Mr. {Guthrie.} So they get similar discounts between
1245 hospitals and ambulatory areas?

1246 Mr. {Miller.} There are similar price differences
1247 between physician office and hospital settings--lower,
1248 higher.

1249 Mr. {Guthrie.} Well, I appreciate that, and I yield
1250 back.

1251 Mr. {Pitts.} The chair thanks the gentleman and now
1252 recognizes the gentlelady from North Carolina, Mrs. Ellmers,
1253 5 minutes for questions.

1254 Mrs. {Ellmers.} Hi, Mr. Miller. Thank you for being
1255 with us today.

1256 I do want to--I know some of my colleagues have asked
1257 about the 340B program, and I believe you had said that at
1258 this point it is being looked at. Is that correct, that you
1259 are not ready to kind of weigh in on it?

1260 Mr. {Miller.} I haven't even taken the Commission

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1261 through it because the research is really still very much at
1262 the formative and staff level.

1263 Mrs. {Ellmers.} Okay.

1264 Mr. {Miller.} But we are not oblivious to the issue.
1265 That is the point I would like the committee to know.

1266 Mrs. {Ellmers.} Great. Well, you know, and I will tell
1267 you, it is a concern of mine because I do believe that there
1268 is--just as you are looking into the issue, I think there is
1269 a lot of gray area there, and I think that this is one of
1270 those issues when we are looking at health care savings and
1271 dollars that are being saved, and of course, first and
1272 foremost, patient access to care, especially those who are,
1273 you know, in an economic disadvantaged situation, that these
1274 programs are very worthwhile and we need to make sure that
1275 they are sustainable. Unfortunately, I am not at this point
1276 sure that we really know where those dollars are going, and I
1277 think that is something that we need to get to the bottom of
1278 and, you know, with that, I will just follow up by saying
1279 that about a year ago, last year, Commander Pedley, the head
1280 of HRSA, had stated that she was not sure where the dollar
1281 savings, where the money was going, and I think that that is

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1282 a significant statement because if the government doesn't
1283 know--I mean, shouldn't the government know where these
1284 dollars are going and how they are being utilized?

1285 Mr. {Miller.} I think so.

1286 Mrs. {Ellmers.} And there again, I will just get back
1287 to the issue of--

1288 Mr. {Miller.} But I want to assure you that we wouldn't
1289 look at that issue strictly as a savings issue. We would
1290 look at it as a program integrity issue, assurance for
1291 beneficiary access, assurance that we are paying fairly and
1292 then, you know, if that turns out that we are letting dollars
1293 go out the door that shouldn't go out the door, then that
1294 will be the outcome.

1295 Mrs. {Ellmers.} I think, you know, from my perspective,
1296 it is an issue of, are those dollars going to the care that
1297 those patients who require charity care. You know, if the
1298 hospital is a 340B hospital, are those dollars truly going
1299 where they are supposed to go, and there again, and certainly
1300 not ever thinking that a hospital would be playing games, but
1301 I think if there is a wide and a very gray area there, I
1302 think that the hospital would utilize them as they need to,

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1303 and I think that might be something that we need to work on
1304 into the future.

1305 And I will go back too to the cancer care in the
1306 hospital setting versus the outpatient or ambulatory care
1307 setting. This is something that I am very, very concerned
1308 about. I am very concerned about the cost issue with
1309 chemotherapy drugs, especially since the sequester went into
1310 effect. We have seen a number of cancer clinics that are in
1311 our communities basically closing their doors or being bought
1312 out by hospitals and many of them will cite that it has to do
1313 with, you know, basically the Affordable Care Act is an issue
1314 but then on top of it, the sequester has created a very
1315 difficult situation for them to continue in private practice,
1316 and in fact, I will add to that by saying that just in my
1317 hometown of Dunn, North Carolina, oncology practice was just
1318 purchased by a hospital, and now hospital care will be given
1319 at that clinic. The good news is, they will be there in
1320 Dunn. The bad news is, now the care is going to be much more
1321 costly.

1322 So there again, it gets back to the issue of how do we
1323 justify that if that the patient receives the care in the

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1324 hospital, which is wonderful care, great care being provided
1325 by health care professionals, but then if they go to a more
1326 convenient area that they have come to appreciate and know
1327 and feel comfortable receiving their treatment, now that cost
1328 is going to go up simply because the hospital now owns that
1329 practice.

1330 Mr. {Miller.} You have defined the problem extremely
1331 well. This is the way the Commission is thinking about it,
1332 and the only other thing I will say with respect to your
1333 comments is, the Commission has been on record as saying
1334 that, you know, the sequester is not a good policy and what
1335 we try to offer the committees of jurisdiction on a daily
1336 basis in every one of our reports are more thoughtful
1337 policies to get you where you need to be without having to do
1338 the across-the-board type of stuff.

1339 Mrs. {Ellmers.} Well, thank you, Mr. Miller. I truly
1340 appreciate it, and thank you, Mr. Chairman. I yield back.

1341 Mr. {Pitts.} The chair thanks the gentlelady.

1342 All right. We will begin a second round. Dr. Burgess,
1343 do you have questions?

1344 Dr. {Burgess.} Thank you, Mr. Chairman. So Mr. Miller,

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1345 we have been talking today about payment disparities across
1346 different sites of service, the inpatient hospital,
1347 outpatient department, ambulatory surgery centers and
1348 physician offices. Outpatient departments and ambulatory
1349 surgery centers have similar requirements to participate in
1350 the Medicare program and to be licensed at the state level,
1351 and both arguably provide high-quality care. Can you discuss
1352 the cost benefit of increasing payment rates in certain
1353 outpatient settings?

1354 Mr. {Miller.} I am really sorry. There was some
1355 distraction over there, and I apologize.

1356 Dr. {Burgess.} That is all right. Let us wait until it
1357 calms down.

1358 All right. So we have various settings where can be
1359 administered. Ambulatory surgery centers, physician offices,
1360 outpatient departments, they all have similar requirements to
1361 participate in the Medicare program and to be licensed at the
1362 state level. All provide high-quality care. Can you discuss
1363 the cost and benefit of increasing payment rates in certain
1364 outpatient settings?

1365 Mr. {Miller.} Increasing payment rates in certain

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1366 outpatient settings?

1367 Dr. {Burgess.} Hospital outpatient department versus an
1368 ambulatory surgery center.

1369 Mr. {Miller.} And the question is, should there be
1370 differences in the rate or--

1371 Dr. {Burgess.} No. Are there differences in the rate,
1372 and then, what is the benefit that occurs because of the
1373 differences in the rate?

1374 Mr. {Miller.} Okay. I am sorry. There are differences
1375 in the rate. I think a figure to carry around in your head
1376 is, there is about an 80 percent difference between the rate
1377 in an OPD and an ASC, just to focus on that for a second, and
1378 I think what the Commission explored, we made recommendations
1379 with respect to some services between a physician office and
1380 the OPD but over here on the ASC side, we also did some
1381 research where again we used some criteria, which I will take
1382 you through, but I understand your time is limited, where we
1383 tried to identify similar patients, you know, services that
1384 could safely be done in both settings and then said that
1385 there is the opportunity to lower the payment rate on the OPD
1386 side to the ASC rate. There were 12 services and in total it

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1387 is in the neighborhood of \$500 to \$600 million annually.

1388 Dr. {Burgess.} And in this movement from a hospital to
1389 an outpatient setting, does that potentially free up the
1390 hospital time and space for use for other patients who have a
1391 greater degree of acuity who wouldn't be satisfactory to be
1392 serviced at an ambulatory surgery center?

1393 Mr. {Miller.} Yes, I think that is our--in constructing
1394 the criteria, that is what we are trying to assure.

1395 Dr. {Burgess.} Let me ask you this. In January of this
1396 year, the committee voted on recommendations around site
1397 neutrality for 66 ambulatory payment classifications. Is the
1398 Commission looking at other classifications or codes?

1399 Mr. {Miller.} At least for the near term, the blocks
1400 that we have looked at are evaluation and management codes.
1401 The 66 APCs that you just mentioned, we have done analysis on
1402 that, and we have done analysis on 12 APC/OPD codes, and that
1403 is the exchange we just had one second or so ago. At the
1404 moment, this is kind of where we are. I am not 100 percent
1405 sure how much more we will do but the Commission sort of has
1406 to figure out what its cycle is going to be for the upcoming
1407 cycle. And so at the moment, this is what we have and this

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1408 is where we are. It would be hard for me to point to
1409 specific things that we are going to do beyond this.

1410 Dr. {Burgess.} Mr. Chairman, thank you for the
1411 consideration. I will yield back to you.

1412 Mr. {Pitts.} The chair recognizes Mr. Green 5 minutes
1413 for questions.

1414 Mr. {Green.} Mr. Miller, I am concerned when we are
1415 discussing payment that we make sure to appropriately account
1416 for complexities and differences among patients. I believe
1417 if we move forward to reform the post-acute care setting, we
1418 should also be looking to make sure that we are appropriately
1419 adjusting provider payments to reflect those beneficiary risk
1420 scores. Can you discuss the issue: Do you believe risk
1421 adjustment is an appropriate issue to focus on?

1422 Mr. {Miller.} Yes, and in all of our work, when we talk
1423 about bundling and we talk about differences, you know,
1424 creating either bundled payments or when we talk about moving
1425 towards a more unified post-acute care payment system or if
1426 we talk about assuming risk at more of population level, say
1427 an accountable care organization, we spend a lot of time
1428 talking about the need to measure differences in risk, and I

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1429 will say something a little more specific about that, and
1430 then also to make sure that we construct quality measures so
1431 you sort of backstop the patient in a couple of ways. You
1432 make sure that the payments that go out the door are adjusted
1433 in a way that they reflect the relative risk of I took this
1434 patient, you took that patient, and then we have quality
1435 metrics to sort of make sure that the patient is getting the
1436 kind of care that they need.

1437 I think in the post-acute care setting, there are lots
1438 of discussions beyond things like diagnosis and the kinds of
1439 comorbidities, things like functional status, cognitive
1440 status, physical status, that thing of thing, which probably
1441 need to come into the mix in order to make the measurement
1442 more accurate, and we have got some discussion and focus on
1443 that in our work.

1444 Mr. {Green.} You may have already answered that a
1445 little bit just now, but what steps do you take, for example,
1446 in developing a bundled payment would appropriately account
1447 for the differences? I think you just answered that one.

1448 Mr. {Miller.} And again, I think it is this two-prong
1449 thing: try and get the risk adjustment as best as you can

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1450 get it and then have a set of quality metrics to stand by the
1451 beneficiary to make sure that they are getting the necessary
1452 care that they need.

1453 Mr. {Green.} Okay. Thank you, Mr. Chairman. I yield
1454 back.

1455 Mr. {Pitts.} The chair thanks the gentleman and now
1456 recognizes the gentleman from Louisiana, Dr. Cassidy, 5
1457 minutes for questions.

1458 Dr. {Cassidy.} Hi, Mr. Miller. I am sorry for running
1459 in and out.

1460 Mr. {Miller.} No problem.

1461 Dr. {Cassidy.} So reading your testimony and listening
1462 to it, how much is--obviously is we are building through a
1463 hospital-based practice, I assume that is all Part A.

1464 Mr. {Miller.} And we are talking about outpatient here,
1465 and so this is B.

1466 Dr. {Cassidy.} So the facility fee would be Part A,
1467 wouldn't it, and the procedures oriented, so if they order an
1468 EKG and it is a hospital, it is still Part A, correct?

1469 Mr. {Miller.} No, it is still B. I am sorry.

1470 Dr. {Cassidy.} Oh, really?

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1471 Mr. {Miller.} Yes.

1472 Dr. {Cassidy.} Okay. Well, that helps me.

1473 Now, it also seems, though, in some of the testimony
1474 from others suggest that as we migrate towards these
1475 hospital-based practices, we are increasing costs for both
1476 Medicare and for the beneficiary.

1477 Mr. {Miller.} That is right.

1478 Dr. {Cassidy.} Now, if you have an accountable care
1479 organization, it obviously would increase the cost basis of
1480 their care if you have hospital-based services. Fair
1481 statement?

1482 Mr. {Miller.} That is correct.

1483 Dr. {Cassidy.} It almost seems that this is driving up
1484 the cost of health care, frankly. I mean, so if you will, it
1485 almost seems as if the more we emphasize or induce hospital-
1486 based accountable care organizations to acquire practices,
1487 i.e., it increases their profitability and increases their
1488 cost basis, we are inducing increase and expense both to
1489 beneficiaries and to the Medicare program.

1490 Mr. {Miller.} That is correct.

1491 Dr. {Cassidy.} So we actually have a set of policies

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1492 which are working in the exact wrong direction if our goal is
1493 to decrease cost to beneficiaries and to Medicare.

1494 Mr. {Miller.} Yes, that is correct, and the only
1495 modification or addendum that I would say to that is, to the
1496 extent that you have prices for the same service on the
1497 outpatient side that look like this relative to the
1498 physician's office, you are creating an economic incentive to
1499 move in that direction. End of sentence. Next sentence.

1500 But of course, there are core hospital services--

1501 Dr. {Cassidy.} Core, yes, I get that totally.

1502 Mr. {Miller.} Okay.

1503 Dr. {Cassidy.} I am a physician by the way.

1504 Mr. {Miller.} We are saying the same thing.

1505 Dr. {Cassidy.} Yes, absolutely, but that is, I think,
1506 lost in this debate, that we have created a law which is
1507 going to drive up cost. Just the behavioral economics of it
1508 is such that we are going to create these.

1509 Let me ask you something else.

1510 Mr. {Miller.} Yes, we are trying to make sure that it
1511 is not lost in the debate.

1512 Dr. {Cassidy.} And I appreciate that. Thank you.

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1513 Now, also I am very interested in the 340B program, and
1514 you may decide that you may or may not wish to comment on
1515 this, but to what degree--I will read this, because it was
1516 prepared for me but I asked it to be. In the last few weeks,
1517 a report by the IMS on global oncology trends as well as
1518 other things shows that there is a different cost for
1519 Herceptin in different sites of service, that if you have a
1520 340B hospital oncology-based program, that the delta between
1521 what they are, you know, charging and paying is such that it
1522 creates a competitive advantage relative to community
1523 oncologic services. Any comment upon this?

1524 Mr. {Miller.} And I really apologize. I am not deep on
1525 that. There were a couple other questions on this. The only
1526 thing I can offer you is the Commission is aware of this
1527 issue and I have some work going on but it is very
1528 developmental at this stage. I haven't even taken it out in
1529 front of the Commission. So the only comfort I can give you
1530 is, we are not tone deaf. We understand that that is going
1531 on. We will start looking. We are looking at it.

1532 Dr. {Cassidy.} Now, let me ask you then, with my minute
1533 and 30 left, if I go to the behavioral economics, there is a

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1534 sense in which if you put something at two-sided risk, you
1535 may mitigate the incentives to increase cost but let me ask,
1536 if you put somebody at two-sided risk, they get the upside
1537 but also swallow the downside, and they start off with a
1538 higher cost basis because they have acquired physicians'
1539 practices, particularly, say, orthopedics and hearts. I
1540 don't know this. I am asking. Going forward, if they begin
1541 to discharge those practices, those procedures to the
1542 outpatient setting, do they continue to get the
1543 profitability? Did you follow that?

1544 Mr. {Miller.} I think I followed it. So I think you
1545 probably have a couple of questions in there, and just for
1546 purposes of discussion, let us frame it in the context of an
1547 accountable care organization. So if an accountable care
1548 organization is hospital-based and they have engaged in a lot
1549 of this, then arguably--and they get attributed patients in a
1550 way for purposes of this conversation occurs, then yes,
1551 arguably, they would have a higher base. And so that raises
1552 questions which are bigger than a minute 30 but the
1553 Commission has been talking about over time how the Medicare
1554 program should be looking at that phenomenon.

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1555 Dr. {Cassidy.} But going forward, if they then take
1556 this hospital-based practice and they sell it and it now
1557 becomes an outpatient and they begin to now that which was
1558 originally conceived at a higher cost basis they are now
1559 putting at a lower cost, do they consider--do they continue
1560 to get that delta or will the payments ratchet down?

1561 Mr. {Miller.} It is theoretically possible that by
1562 moving people back, as you used in your example, to a lower
1563 cost setting, they could show a better performance. In other
1564 words--

1565 Dr. {Cassidy.} So that would be an artificially
1566 conceived better performance? It would be merely arbitraging
1567 the regulations and the site of service?

1568 Mr. {Miller.} That is right, but remember, we are
1569 talking about a very hypothetical situation.

1570 Dr. {Cassidy.} Oh, man, it is not going to be
1571 hypothetical, Mr. Miller. I can promise you that.

1572 Mr. {Miller.} And I didn't mean to imply that. There
1573 is two different, you know, ASC ACO programs, and exactly how
1574 the baselines are set get a little bit technical. But what I
1575 do want to leave you with is, the Commission is thinking

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1576 about these phenomena and how to think about setting those
1577 basements over time so these kinds of phenomena don't get
1578 away from the program. Theoretically, what you have set up
1579 there, yes, I see your point.

1580 Dr. {Cassidy.} I yield back, and I thank you very much.

1581 Mr. {Pitts.} The chair thanks the gentleman. That
1582 concludes the second round. Members will have follow-up
1583 questions. We will submit those to you in writing. We would
1584 ask you to please respond promptly.

1585 Mr. {Miller.} Okay.

1586 Mr. {Pitts.} Thank you very much, Mr. Miller. That
1587 includes the first panel. We will take a 2-minute break as
1588 the staff sets up for the second panel.

1589 [Recess]

1590 Mr. {Pitts.} We will reconvene. Everyone can take
1591 their seats. Our second panel, I will introduce in the order
1592 which they will speak. First, we have Ms. Barbara Gage,
1593 Managing Director and Economics Study Fellow, Engelberg
1594 Center for Health Care Reform, the Brookings Institute. We
1595 have Dr. Barry Brooks, Partner, Texas Oncology, and Chairman,
1596 Pharmacy and Therapeutics Committee, the U.S. Oncology

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1597 Network. We have work Dr. Reginald Coopwood, President and
1598 CEO of Regional Medical Center at Memphis; Dr. Steven
1599 Landers, President and CEO of Visiting Nurse Association
1600 Health Group; and finally, Mr. Peter Thomas, Coordinator,
1601 Coalition to Preserve Rehabilitation, and Principal at
1602 Powers, Pyles, Sutter and Verville.

1603 Thank you all for coming. You will each have 5 minutes
1604 to summarize. Your written testimony will be made part of
1605 the record.

1606 Ms. Gage, we will start with you. You are recognized
1607 for 5 minutes for your opening statement.

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1608 ^STATEMENTS OF BARBARA GAGE, MANAGING DIRECTOR, ENGELBERG
1609 CENTER FOR HEALTH CARE REFORM, THE BROOKINGS INSTITUTE; DR.
1610 BARRY BROOKS, CHAIRMAN, PHARMACY AND THERAPEUTICS COMMITTEE,
1611 THE U.S. ONCOLOGY INSTITUTE; DR. REGINALD W. COOPWOOD,
1612 PRESIDENT AND CEO, REGIONAL MEDICAL CENTER AT MEMPHIS; DR.
1613 STEVEN LANDERS, PRESIDENT AND CEO, VISITING NURSE ASSOCIATION
1614 HEALTH GROUP; AND PETER W. THOMAS, COORDINATOR, COALITION TO
1615 PRESERVE REHABILITATION, AND PRINCIPAL AT POWERS, PYLES,
1616 SUTTER AND VERVILLE

|

1617 ^STATEMENT OF BARBARA GAGE

1618 } Ms. {Gage.} Thank you, Chairman Pitts and distinguished
1619 members of the committee. I appreciate the opportunity to
1620 testify today on payment reforms for Medicare post-acute
1621 care. I have been studying these issues for a very long time
1622 and have led much of the research that underlies this work.

1623 Post-acute care is a very important issue for the
1624 Medicare program. Almost 40 percent of all hospital
1625 discharges go on to post-acute care, so that is a key point

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1626 that I want to drive home. We heard a bit about the expenses
1627 associated with it.

1628 Second, the patients who are in the acute care hospital
1629 for similar conditions we know are often discharged to
1630 different settings, and the information that we have leaves
1631 us a little unclear as to whether they are actually different
1632 in terms of their medical complexity or their functional
1633 complexity or cognitive, although some of our results suggest
1634 that is the case.

1635 Third, the standardized assessments developed as part of
1636 the post-acute care payment reform demonstration showed that
1637 these patients could be measured consistently and reliably
1638 across post-acute and acute care settings, and once done,
1639 that would allow us to answer several questions, many of
1640 which came up today, with the same type of hospital patient
1641 discharged to alternative settings. We know that some of
1642 that varies by geographic area and the availability of beds
1643 but some of it may also vary by medical functional and
1644 cognitive status. Secondly, did the patient outcomes differ
1645 depending upon the site of care.

1646 So why should patients be measured in a standard way?

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1647 That is a basic issue to answering these questions. As noted
1648 in your figures, you can see that almost one in five
1649 beneficiaries who are admitted to the hospital each year and
1650 about 40 percent are discharged from there into the post-
1651 acute care setting. Figure 1 is a little messy but it shows
1652 what a Medicare patient--their trajectory of care, and it
1653 underscores how these answers are not simple. People have
1654 different issues and attend different sites. So the sites
1655 include long-term care hospitals, inpatient rehab hospitals,
1656 skilled nursing facilities and home health agencies, all of
1657 which provide nursing and therapy services in their sites.
1658 Among the 37 percent of the PAC users who are discharged from
1659 the hospital to home health, 39 percent of them continued on
1660 to additional services, so an episode of care is not just one
1661 discharge, it is a continuation. The SNF admissions also
1662 tended to use multiple PAC services. Of the 42 percent who
1663 were discharged first to a NSF, 77 percent continued on to
1664 additional services, and about 23 percent of these cases
1665 return to the hospital while another 32 percent were
1666 discharged from the SNF to home health for additional
1667 services.

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1668 The probability and the type of post-acute care service
1669 used at hospital discharge can be partially explained by the
1670 reason for hospitalization, but as shown in figure 2, the
1671 types of cases that were most likely to use post-acute care
1672 were patients who had had joint replacements among the top
1673 five reasons for an admission to the hospital in Medicare, or
1674 stroke populations. However, the factors distinguishing what
1675 type of PAC setting would be used were less clear, and as you
1676 see on figure 2, the shares of these patients who were
1677 discharged to a SNF, 37 percent were home health with 36
1678 percent with another 19 percent discharged to inpatient
1679 rehab, so it is not that there is a little bit of variation
1680 going on. Conversely, medical cases such as pneumonia and
1681 congestive heart failure were less likely to continue to
1682 post-acute care. Only about 33 percent of these cases go
1683 from the hospital to post-acute care, but when they went,
1684 they were most likely to go to SNF or home health, which have
1685 very different costs.

1686 The probability of being readmitted to the hospital also
1687 varies by the reason for hospitalization, and as shown in
1688 figure 3, joint replacements may have a very small share who

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1689 are re-hospitalized in that 30-day window because we know
1690 technically they are healthier if they were strong enough for
1691 that surgery. But over 30 percent of the stroke, the
1692 pneumonia and the heart failure cases are readmitted during
1693 that window, and again, claims provide very little
1694 information to explain these differences. Additional
1695 information about health status is available from patient
1696 assessment data. In the Medicare program, assessment data is
1697 submitted in the inpatient rehab hospitals, through the MVS
1698 and the SNFs, through Oasis and the home health, and more
1699 recently, through the LTEC care in the long-term care
1700 hospital, and each of these assessment tools contain the same
1701 types of information including measures of their medical
1702 status, their functional status and their cognitive status as
1703 well as social support information collected by discharge
1704 planners. The same type of information is collected in the
1705 hospital as patients are admitted and managed through the
1706 stay. Despite these similarities in practices, few of the
1707 tools use the same items to measure the patient complexity.
1708 All are measuring primary and comorbid conditions, pressure
1709 ulcer staging, cognitive impairment, mobility and self-care

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1710 limitations, many of the things we have been talking about
1711 this morning, as well as documenting whether the patient will
1712 need assistance at discharge, whether they live alone, and
1713 the types of medications they are on but without using a
1714 common language to measure these characteristics, a patient's
1715 progression cannot be measured across the episode of care.

1716 So findings from the post-acute care payment reform
1717 demonstration, this came up this morning, this was a major
1718 initiative mandated by Congress in the Deficit Reduction Act
1719 of 2005, which required CMS to develop standardized
1720 assessment items for use at hospital discharge and at
1721 admission and discharge to the post-acute care settings. The
1722 standardized assessment items were critical to allowing
1723 comparisons of the patient acuity, the differences in the
1724 complexity across settings, and more importantly, to answer
1725 these questions about whether outcomes differ across the
1726 setting. First you need to be able to know that you are
1727 looking at the same patient in terms of complexity.

1728 Mr. {Pitts.} Could you begin to wrap up, please?

1729 Ms. {Gage.} Yes. The care items were based on the
1730 science. They had the input of over 25 associations and each

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1731 of the clinical communities working with the post-acute care
1732 populations and were highly reliable in each of the different
1733 settings.

1734 But what do these results tell us about payment policy?
1735 That one set of uniform assessment items can be used across
1736 acute and post-acute care settings. They were reliable in
1737 all the settings. They allowed the differences in patient
1738 severity to be documented.

1739 A question about whether a standardized payment system
1740 can go into effect now based on the post-acute care payment
1741 reform data. We collected assessments on over 25,000 cases
1742 over 55,000 assessments in the data set, and while they were
1743 adequate for identifying key differences, key drivers of
1744 patients associated with one setting or another, there are
1745 small numbers of certain types of populations. So collecting
1746 the standardized data nationally for 2 years prior to
1747 actually finalizing payment systems will increase that sample
1748 size and allow you to have stronger numbers.

1749 Why use standardized items across the acute and post-
1750 acute settings? Condition severity is independent of
1751 setting. Using standard language to measure it in each of

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1752 the three areas of health status will improve communication
1753 and allow data exchange across different IT systems. There
1754 is work underway right now by CMS and ONC working with the
1755 health IT communities to develop interoperable standards for
1756 the care assessment items, which will allow exchangeability
1757 even if one system is using a Mac and another an IBM product.
1758 CMS also provides the item specifications and the e-
1759 specifications, the training, the training materials to all
1760 providers who are required to submit assessment data, and the
1761 e-specifications are downloaded.

1762 So why should the standardized assessments be collected
1763 at the hospitals? The hospitals already collect this type of
1764 information but they use different items to do so. A recent
1765 review by the American Hospital Association showed that the
1766 hospitals under the bundled payments and under the
1767 accountable care organizations were trying to predict
1768 readmissions but you couldn't compare differences across
1769 hospitals because they were all using their own systems. If
1770 you standardized the assessment items and include them, you
1771 can actually compare outcomes.

1772 [The prepared statement of Ms. Gage follows:]

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1773 ***** INSERT 2 *****

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1774 Mr. {Pitts.} Thank you. The gentlelady's time is
1775 expired.

1776 For the witnesses, we have a little series of lights on
1777 the table. It will start green. You will have 5 minutes.
1778 When it gets to red, that is 5 minutes, so if you can just
1779 keep that in mind and begin to wrap up at the red light.

1780 Dr. Brooks, you are recognized for 5 minutes.

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1781 ^STATEMENT OF BARRY D. BROOKS

1782 } Dr. {Brooks.} Chairman Pitts, Ranking Member Pallone,
1783 thank you for the opportunity to testify on behalf of U.S.
1784 Oncology and Community Oncology regarding site-of-payment
1785 reforms.

1786 I am Barry Brooks, and for 32 years I have had the
1787 privilege of taking care of cancer patients in the community
1788 setting. Being an oncology is challenging but deeply
1789 rewarding, and I love it.

1790 Americans enjoy the best cancer survival rates in the
1791 world. One reason we have the best cancer care is because
1792 the network of community clinics that provides state-of-the-
1793 art cancer care close to home. Yet in recent years, we have
1794 had a sharp decline in community-based cancer care, leaving
1795 patients with fewer options and more expensive medical bills.
1796 Thanks for recognizing one of the main drivers in the shift
1797 of care.

1798 To be blunt, cancer care costs more in hospital
1799 outpatient departments and hospital-based care is growing by

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1800 leaps and bounds. Congressional action is needed to stem the
1801 shift of care and the resulting costs incurred to Medicare,
1802 taxpayers and patients.

1803 I was pleased to hear Mark Miller's testimony today, and
1804 I am glad that MedPAC is weighing in on this important issue.
1805 Hospitals play a critical role in cancer care delivery, and I
1806 am not going to try to diminish that today, but instead
1807 highlight access and cost consequences of an environment that
1808 favors hospital-based outpatient care. This unlevel playing
1809 field should be fixed by any support of patient choice and
1810 access to affordable, quality cancer care.

1811 In the current environment, hospital-based care enjoys
1812 numerous advantages over community clinics including up to 50
1813 percent discounts on drugs for the 340B program, tax
1814 exemptions, Medicare reimbursement for uncollectable patient
1815 responsibilities, government payments for uncompensated care,
1816 tax-deductible private contributions, and the focus of today,
1817 higher payments for the same services.

1818 In less than a decade, a third of outpatient cancer care
1819 has moved from the community to the hospital. Hundreds and
1820 hundreds of clinics have closed and hospitals are

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1821 aggressively buying up private practice oncology. Many times
1822 when this happens, patients see the same physicians, nurses
1823 and caregivers in the same offices. The only thing that
1824 changes, like mentioned by Representative Ellmers, is the
1825 name on the door and the amount charged to Medicare and the
1826 patients. In other cases, outlying clinics are consolidated
1827 to be closer to the main hospital campus, as mentioned by
1828 Representative Rogers. This results in increased travel and
1829 hassle for patients undergoing cancer treatment. Either way,
1830 patients fighting cancer are burdened by new barriers to
1831 access, either financial alone or both financial and
1832 geographic. A Milliman study finds that this costs Medicare
1833 \$6,500 more per beneficiary each year, \$623 million total
1834 each year, \$650 more out of pocket for each senior cancer
1835 patient.

1836 Why should we accept a system that requires the Nation's
1837 most vulnerable to pay more for the exact same service in a
1838 less convenient setting? Not only do hospitals charge more
1839 for the same services, their utilization and overall spending
1840 are higher too. An analysis of Medicare data by the Rand
1841 Company indicates hospitals spend 25 to 47 percent more on

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1842 chemotherapy and 42 to 68 patient more on chemotherapy
1843 administration. The latest CMS payment rules worsen our
1844 problem. The 2014 payment rate for the most common
1845 chemotherapy infusion is now 125 percent higher in the
1846 hospital than in the community. A recent IMS study
1847 calculated prices for 10 common chemotherapy treatments and
1848 found hospital charges for those treatments 189 percent more
1849 on average than an independent doctor's office. Sadly, they
1850 also show that patients who experience these higher out-of-
1851 pocket costs are more likely to discontinue treatment
1852 altogether.

1853 We know the committee has supported policies to equalize
1854 E&M payments across care settings. We strongly support the
1855 efforts of Representatives Rogers and Matsui to take an
1856 urgent approach for oncology services. There is no reason
1857 for different payments for the same outpatient services to
1858 depend on whose name is on the door. As proven over the last
1859 decade, government-imposed market advantages will predictably
1860 lead to expansion and higher cost centers and corresponding
1861 reductions in patient access and increases in patient costs.
1862 Members of this committee have introduced and supported

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1863 legislation that enhances cancer patient access like H.R.
1864 2869 that we are discussing today from Rogers and Matsui,
1865 H.R. 800, Whitfield, Representative Green and DeGette, and
1866 H.R. 1416 from Representative Ellmers and others. Over 30
1867 members of this committee, 124 in all, have signed a letter
1868 to CMS questioning how the Administration handled
1869 sequestration cuts on our Medicare Part B drugs administered
1870 in our office. Given the current reality facing our
1871 community oncology offices, if these solutions are not
1872 enacted, by this time next year there will be fewer community
1873 oncology clinics and more patients will have to travel
1874 farther and pay more for the same services.

1875 The world's best cancer care delivery system is
1876 struggling. We need your help.

1877 Thank you for letting me testify today. I would be
1878 happy to answer questions when it is appropriate.

1879 [The prepared statement of Dr. Brooks follows:]

1880 ***** INSERT 3 *****

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|

1881 Mr. {Pitts.} The chair thanks the gentleman and now
1882 recognizes Dr. Coopwood 5 minutes for opening statement.

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|

1883 ^STATEMENT OF REGINALD W. COOPWOOD

1884 } Dr. {Coopwood.} Good morning, Chairman Pitts, Mr. Green
1885 and--

1886 Mr. {Pitts.} Can you poke the little button on there?

1887 Yes. Thank you.

1888 Dr. {Coopwood.} Good morning. Chairman Pitts, Mr.
1889 Green and distinguished members of the subcommittee, I am Dr.
1890 Reginald Coopwood, President and CEO of Regional One Health
1891 in Memphis, Tennessee. I am here today on behalf of the
1892 American Hospital Association's 5,000 member hospitals, and I
1893 appreciate this opportunity to share with you and your
1894 colleagues the hospital field's perspective on site-neutral
1895 payment proposals.

1896 Regional One Health, which serves a three-State area,
1897 includes a nationally acclaimed level I trauma center, a
1898 level III neonatal intensive care unit, the only American
1899 Burn Center-certified burn center in our region, and a high-
1900 risk obstetrical referral center. Annually, there are more
1901 than 100,000 outpatient visits to our health system. We have

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1902 four community primary care sites and more than 32
1903 subspecialty services are provided in our outpatient
1904 facilities. Nearly one in four people in Memphis live in
1905 poverty, and the city has a very low health ranking.
1906 Americans rely heavily on hospitals to provide 24/7
1907 access to emergency care for all patients and to respond to
1908 every conceivable type of disaster. These roles are not
1909 specifically funded. Instead, they are built into a
1910 hospital's overall cost structure and supported by revenues
1911 received from providing direct patient care across various
1912 settings including hospital outpatient departments. Even
1913 though this is the case, some policymakers have endorsed
1914 proposals that would make payments for service provided in a
1915 hospital the same as when a service is provided in a
1916 physician's office or ambulatory surgery center. These
1917 proposals have a number of problems and would have
1918 devastating consequences for Medicare patients in the
1919 communities you represent.

1920 First, it is important to know that hospitals are
1921 already losing money providing outpatient services to
1922 Medicare beneficiaries. The Medicare Payment Advisory

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1923 Commission data says that hospitals' outpatient Medicare
1924 margins are a negative 11.2 percent. To make matters worse,
1925 if site-neutral payment proposals under consideration by some
1926 policymakers were enacted, it would result in outpatient
1927 payment department Medicare margins of nearly negative 20
1928 percent. This could force hospitals to curtail these vital
1929 outpatient services and threaten seniors' access to care.

1930 Second, hospitals have additional financial burdens as
1931 compared to a physician's office. As was previously
1932 mentioned, this is due to the need to provide the community
1933 with 24/7 emergency capacity. Hospitals are also subject to
1934 more comprehensive licensing, accreditation and regulatory
1935 requirements. For example, hospitals must comply with
1936 EMTALA, a State hospital licensure requirement, the
1937 voluminous Medicare conditions of participation and Medicare
1938 cost reporting requirements, among others.

1939 Finally, when compared to patients treated in
1940 physicians' offices, hospitals serve more medically complex
1941 patients as well as higher percentages of patients who are
1942 eligible for both Medicare and the Medicaid program and a
1943 higher percentage of disabled patients.

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1944 At Regional Medical Center, our hospital-based
1945 outpatient departments play an integral role in the health
1946 system's ability to fulfill our mission: to improve the
1947 health and well-being of the people we serve and to ensure
1948 that vulnerable patients have access to effective health care
1949 services which provide patients access to acute care
1950 services, a retail pharmacy that offers a sliding fee scale,
1951 medical interpretation services, surgical facilities,
1952 nutrition and diabetic care, as well as rehabilitation
1953 services. Providing these services has helped us reduce
1954 costly emergency department utilization, reduce hospital
1955 readmissions and improve care continuity for vulnerable
1956 patients and their health outcomes. The AHA has estimated
1957 that the proposed changes to hospital outpatient payments
1958 would reduce Medicare payments to my hospital, Regional One
1959 Health, by approximately \$8 million over the next 10 years.
1960 Our ability to continue to improve the health status of our
1961 communities by ensuring that individuals have access to the
1962 right level of care at the right time in the right setting
1963 would diminish if those cuts were made. We also would have
1964 to evaluate our existing services as well as any plans to

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1965 expand our service capacity. This would disproportionately
1966 impact the most vulnerable and elderly patients that we
1967 serve.

1968 Again, I appreciate your invitation to share the
1969 hospital's perspective on site-neutral payment policies with
1970 the committee. I urge you to exercise caution and not to
1971 propose any recommendations to Congress that would
1972 dramatically reduce payments to hospitals until a complete
1973 analysis and debate has occurred. Ensuring adequate payment
1974 for all services will allow hospitals to continue to provide
1975 access to care for all patients. Thank you.

1976 [The prepared statement of Dr. Coopwood follows:]

1977 ***** INSERT 4 *****

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|

1978 Mr. {Pitts.} The chair thanks the gentleman and now
1979 recognizes Dr. Landers 5 minutes for opening statement.

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|

1980 ^STATEMENT OF STEVEN LANDERS

1981 } Dr. {Landers.} Chairman Pitts, Mr. Green, thank you so
1982 much for inviting me to testify today. My name is Steve
1983 Landers. I am a family doctor and geriatrician. My
1984 background is in home visitation for frail elders and people
1985 with disabilities and also in home health agency medical
1986 direction. I did my medical training at Case Western Reserve
1987 University in Cleveland, Ohio, and my geriatric training at
1988 Cleveland Clinic. I later went on to run Cleveland Clinic's
1989 home care and post-acute care programs, but the true honor,
1990 really the greatest honor of my career has been 2 years ago
1991 being able to leave my post at Cleveland Clinic and become a
1992 visiting nurse, and I am now the President and CEO of the
1993 Visiting Nurse Association Health Group in New Jersey. It is
1994 the Nation's second largest independent nonprofit home health
1995 organization in the country and the largest in New Jersey.
1996 We have been serving our communities for over 100 years.
1997 I have, through my role as a physician, as a medical
1998 director, as an administrator, come to admire, frankly, if

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1999 not revere the work done by home and community health
2000 professionals, particularly nurses, aides, therapists, social
2001 workers. These individuals help people at the most desperate
2002 times in their lives. We know that those receiving Medicare
2003 home health services are sicker, older, more likely to be
2004 impoverished, more disabled, have higher disease burden than
2005 the general Medicare population. Home health services
2006 support these patients and families when they are really
2007 struggling, living in the shadows with things like
2008 Alzheimer's disease, multiple sclerosis, Parkinson's disease.
2009 They bring help to help people transition home from the
2010 hospital after a stroke, help patients learn to walk again,
2011 learn to eat again, support family caregivers in their often
2012 taxing job, sometimes 24/7 job, of helping their loved ones
2013 at home.

2014 Home health care, it is essential to these families and
2015 these individuals, but as importantly, it is also essential
2016 for the future of our country. We have 70 million aging baby
2017 boomers that want to remain independent at home. This is our
2018 country's Sputnik moment for home care and elder care. We
2019 need to develop and improve our home care delivery system in

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2020 order to help these individuals meet their needs and also so
2021 that the programs, the Medicare program, Medicaid programs,
2022 don't suffer unnecessary financial burdens. Helping people
2023 stay home in a win-win where both the patients and families
2024 benefit and also the program sees savings.

2025 The current Medicare home care program, it could be so
2026 much more. We can do so much more. The current model is
2027 limited by overly complex paperwork requirements. We have
2028 nurses and physicians spending an inordinate amount of time
2029 checking off boxes and filling out forms. The program has
2030 struggled with some integrity issues and fraud issues,
2031 particularly in aberrant geographies, and that needs to be
2032 fixed. There is confusing and unnecessarily limiting
2033 homebound requirements that make it difficult for certain
2034 people to get home care services. It doesn't make much
2035 clinical sense to me as a physician, and also there are
2036 opportunities around technology and care coordination that we
2037 are just not achieving yet.

2038 And so that is why I am here to just share my enthusiasm
2039 and support for the work being done by Mr. McKinley and your
2040 committee on the bundling and coordinating post-acute care

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2041 initiative because this is a true innovation in how we look
2042 at post-acute care, and the flexibility and the removal of
2043 barriers to home care and the respect of patient choice that
2044 has been engendered in this proposal I think are worthy of
2045 commendation, and I am thankful to have the chance to be here
2046 to testify in relation to that initiative.

2047 My former boss at Cleveland Clinic says that the future
2048 belongs to those who seize the opportunities created by
2049 innovation, and I believe that today that we are talking
2050 about a proposal that is an innovation in the Medicare
2051 program that can help us help more older Americans stay
2052 healthy at home in a sustainable way.

2053 Thank you so much for the chance to come today.

2054 [The prepared statement of Dr. Landers follows:]

2055 ***** INSERT 5 *****

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|

2056 Mr. {Pitts.} The chair thanks the gentleman and now
2057 recognizes Mr. Thomas 5 minutes for an opening statement.

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|

2058 ^STATEMENT OF PETER THOMAS

2059 } Mr. {Thomas.} Thank you, Chairman Pitts, Congressman
2060 Green and members of the subcommittee. Today I speak on
2061 behalf of the consumer-led coalition called the Coalition to
2062 Preserve Rehabilitation, or the CPR Coalition. It is about
2063 30 rehabilitation and disability organizations, and it is run
2064 by a steering committee of the Center for Medicare Advocacy,
2065 the Brain Injury Association of America, the United Spinal
2066 Association, the National Multiple Sclerosis Association and
2067 the Christopher and Dana Reeve Foundation.

2068 My testimony today focuses on post-acute care and the
2069 importance of preserving access to rehabilitation, timely,
2070 intensive and coordinated rehabilitation care, in the context
2071 of site-neutral payment proposals and bundling proposals.

2072 First, I am worried about the importance of
2073 rehabilitation. The Coalition believes that rehabilitation
2074 is truly the lynchpin to improving health, function and
2075 independence of Medicare beneficiaries after an illness or an
2076 injury, a disability or a chronic condition. But these

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2077 settings are not all the same, and in fact, the outcomes in
2078 these different settings are quite different, and I am happy
2079 to say that we are beginning to get new data that actually
2080 demonstrates this rather than just the intuitive sense that
2081 that is the case.

2082 Just a quick personal word. Like many Americans, I have
2083 personal experience with rehabilitation. When I was 10 years
2084 old, I spent about 2-1/2 months in a rehabilitation hospital,
2085 Craig Rehab Hospital in Denver, Colorado, following a car
2086 accident where I lost my legs below the knees, and proceeded
2087 to have a goal of walking into my fifth-grade class, which I
2088 did, and since then have used 13 different sets of artificial
2089 limbs over the past 40 years and have had a real front-row
2090 seat in what a good rehabilitation program and what good
2091 prosthetic care really means. All Medicare beneficiaries
2092 should have the same access that I did to that care.

2093 Under Medicare PAC reform proposals, both site
2094 neutrality and bundling, all Medicare patients should have
2095 access to the right level of intensity coordination of
2096 rehabilitation in the right setting and at the right time and
2097 on a timely basis, and of course, that is easier said than

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2098 done. We believe that any legislative changes to the post-
2099 acute care environment on these issues should not have the
2100 effect of restricting access to rehabilitation care and
2101 should avoid proposals that will lead to a reduction in
2102 Medicare rehab benefits or that erect policy barriers that
2103 will affect beneficiaries by essentially channeling them into
2104 settings of care that are less than what they need in terms
2105 of their individual or medical rehab benefits.

2106 In terms of the SNF/INF site-neutral payment proposal
2107 that has been proposed in the last few budgets from the
2108 President as well as MedPAC, the Coalition opposes this
2109 proposal. We believe this is little more than an outright
2110 financial disincentive for inpatient rehab hospitals and unit
2111 to accept certain beneficiaries based solely on the patient's
2112 diagnosis and not based on their individual needs and
2113 rehabilitation and functional requirements.

2114 And so while that is the case, we do not necessarily
2115 oppose bundling. In fact, recognize the different silos of
2116 care that often lead to inefficient care in the post-acute
2117 care environment and we favor well-developed bundling
2118 proposals that are based on sound evidence and are linked to

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2119 quality measures and to risk-adjusted payments so that those
2120 savings are not achieved by essentially stinting on patient
2121 care. And with due respect to some of the things that I have
2122 heard this morning, we do believe that further study is
2123 needed in this area. This is a very complex area and it
2124 impacts very vulnerable Medicare beneficiaries.

2125 In terms of the Bundling and Coordination Post-Acute
2126 Care Act of 2014, we believe that this is a model--bundling
2127 is a model again that we do not oppose--but we think that
2128 especially to protect vulnerable beneficiaries, there needs
2129 to be some improvements, and we will just quickly tick off a
2130 few of those. Number one, we have great concerns about the
2131 bundle being held by an acute care hospital or an insurance
2132 company. We believe that PAC providers, people that are in
2133 the post-acute setting who understand rehabilitation and know
2134 what the patients' needs and what they will need in terms of
2135 services should be the bundle holder in those instances.
2136 There is a concept known as the continuing care hospital
2137 pilot, which is mandated by law that CMS implemented and
2138 inexplicably CMS has not yet moved forward with that pilot.
2139 We encourage them to do so. A rehabilitation physician

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2140 should be directing the care in a bundled payment system.

2141 Device exemptions should apply. You should not have
2142 prosthetics or orthotics, durable medical equipment that are
2143 of a customized nature included in the bundle because we have
2144 got evidence based on the SNF PPS many years ago that those
2145 kinds of devices are simply not provided to beneficiaries
2146 under a bundled payment system. They are either delayed or
2147 they are denied completely. And there are certain vulnerable
2148 patient populations such as traumatic brain injury, spinal
2149 cord injury and other conditions that we do not recommend
2150 bundling, at least in the initial phases of implementation.

2151 Risk adjustment and quality measures are obviously the
2152 most important to make sure that people are not underserved
2153 under bundled systems, and the rest of the detail on that is
2154 in my testimony. Thank you.

2155 [The prepared statement of Mr. Thomas follows:]

2156 ***** INSERT 6 *****

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|

2157 Mr. {Pitts.} The chair thanks the gentleman. Thanks to
2158 all the witnesses for their opening statements. I will begin
2159 questioning and recognize myself 5 minutes for that purpose.

2160 Dr. Coopwood, in your written testimony, you suggest
2161 that the facility fees disparity between physician offices
2162 and hospital outpatient settings for cancer treatment is
2163 justified by the need to maintain ``standby capacity that
2164 allow hospitals to respond to emergencies ranging from
2165 multivehicle car chases to hurricanes and terrorist
2166 attacks.'' I would respectfully ask how this is relevant to
2167 the way Medicare pays for chemotherapy.

2168 Dr. {Coopwood.} Thank you. The way the hospital
2169 system's cost structure is built into the payment, we have
2170 to--there are many things that we have to do that private
2171 physician offices do not have to do. I am a former surgeon
2172 and ran a three-member group, and we had a very lean office
2173 in order to be able to economically make that system work,
2174 but in operating a hospital and a hospital system, the costs
2175 associated with 24-hour emergency care, the costs associated
2176 with the accreditation bodies, just to have a hospital-based

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2177 clinic in order to qualify for Medicare patients, we have to
2178 be certified by Joint Commission. That puts a significant
2179 amount of burden and cost into the system that a private
2180 physician does not have to have.

2181 So all of those things that you mentioned built into the
2182 actual cost to operate a hospital-based clinic, they are not
2183 directly tied to the chemotherapeutic administration but it
2184 is part of the infrastructure costs that this facility must
2185 bear in order to deliver that high level of care.

2186 Mr. {Pitts.} Well, would you respond to this question?
2187 Is it fair that cancer patients face higher out-of-pocket
2188 costs for the same care when physician offices are bought by
2189 hospitals?

2190 Dr. {Coopwood.} And I guess ``fair'' is the key word in
2191 your question. When hospitals acquire physician practices,
2192 and there are many drivers as to why that happens--it is not
2193 just to get a higher payment--there are physicians in
2194 oncology practices that are coming to hospitals to acquire
2195 them because of the economics of trying to run private
2196 practice, the economics of trying to get an electric medical
2197 record, the difficulties in having continuity of care and

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2198 wanting to be part of a system. So there are many drivers as
2199 to why these practices are coming into the hospital under the
2200 hospital's continuum. Because of that transition from a less
2201 expensive-run entity into a more expensive or higher-cost
2202 entity, there is where the increase in reimbursement comes in
2203 to help pay for that higher infrastructure.

2204 Mr. {Pitts.} Well, are there any payment reforms or
2205 site-of-service reforms that you would support that might
2206 reduce payments to hospitals?

2207 Dr. {Coopwood.} I think there are--in my testimony, we,
2208 we being American Hospital Association, want to be a part of
2209 the conversation as we look at these payment proposals. I
2210 think that we don't want to do in such a way that it
2211 jeopardizes the hospitals and puts hospitals at risk because
2212 if we do drastic measures in a way, it will put risk to those
2213 emergency services and all that because, as I described in my
2214 testimony, just changing it from a facility-based payment to
2215 a private office payment adds \$8 million to my hospital on a
2216 \$300 million cost. I mean, that is significant.

2217 Mr. {Pitts.} Dr. Landers, in your written testimony you
2218 observe that care is much cheaper to deliver in home-based

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2219 than institutional settings. In long-term care, some worry
2220 that a shift to home-based care ends up being more expensive
2221 due to more claimants coming out of the woodwork. Is this
2222 also the case for post-acute care?

2223 Dr. {Landers.} Thanks for your question, Chairman. As
2224 you correctly point out, care at home tends to be less
2225 expensive than facility-based care. For example, a month of
2226 post-acute care at home for a Medicare beneficiary is costing
2227 the program roughly \$1,200 to \$1,500 for that month versus in
2228 a subacute facility \$12,000 to \$15,000 for that same month of
2229 care, and we know from the variation that has been referenced
2230 earlier in this committee and from some of the research that
2231 has been submitted that there are many instances when the
2232 home is a clinically appropriate setting and we can get
2233 people home as an alternative to institutional care. So one
2234 of the opportunities in the bundled payment initiatives is to
2235 appropriately use home care, which is lower cost, often
2236 desired more as a substitute for unnecessary facility care,
2237 and not just clinically unnecessary. Patients and families
2238 don't want to be unnecessarily pushed into facility-based
2239 care, so I see this as an opportunity to save money, not to

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2240 spend more.

2241 Mr. {Pitts.} The chair thanks the gentleman. My time
2242 is expired. The chair recognizes the gentleman from Texas,
2243 Mr. Green, 5 minutes for questions.

2244 Mr. {Green.} Thank you, Mr. Chairman.

2245 Dr. Brooks, for the past few Congresses, I have teamed
2246 up with our Kentucky colleague, Congressman Ed Whitfield, in
2247 introducing legislation to fix a flaw in the Medicare
2248 reimbursement formula without impacting providers. This
2249 legislation is called the Prompt Pay Bill, H.R. 800, as you
2250 mentioned in your testimony, and would ensure that CMS no
2251 longer includes prompt pay discount when reimbursing
2252 providers.

2253 Dr. Brooks, as we talked today about factors that are
2254 causing patients to be shifted out of the community settings
2255 to more expensive settings, what impact do you think passage
2256 of this bill would have on helping prevent this shift in
2257 care?

2258 Dr. {Brooks.} Well, the prompt pay--thank you,
2259 Representative. I appreciate your bringing it up. It would
2260 help us a great deal. It would true up the legislative

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2261 intent of the original legislation and right now we are not
2262 given that almost 2 percent on the Medicare service fee for
2263 managing chemotherapy drugs, and it would, in my opinion,
2264 metaphorically say take a lot of community practices off of
2265 life support, and if we were to pair it with the Rogers-
2266 Matsui bill and the Ellmers bill, we could restore vitality
2267 to community oncology, but prompt pay would go a long way
2268 standing on its own.

2269 Mr. {Green.} Do you think addressing that formula flaw
2270 would benefit both patients and ultimately the taxpayers on
2271 the amount that is being reimbursed?

2272 Dr. {Brooks.} Absolutely. As I mentioned in my
2273 testimony, the most recent data suggests that the costs in
2274 the hospital outpatient department are almost triple what
2275 they are in our facilities, 189 percent in the IMS study.
2276 Certainly patients would benefit, because the copays would be
2277 so much less in that setting, and our practices tend to be
2278 located closer to a patient's home so that the travel is less
2279 and the patient's out-of-pocket costs are much less.
2280 Medicare gets no value from hospital-based outpatient cancer
2281 care. The patients get no value from hospital-based

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2282 outpatient care.

2283 Mr. {Green.} And have there been studies that show
2284 between hospital-based and outpatient facilities on the
2285 quality of the care or the results?

2286 Dr. {Brooks.} The care was assessed primarily for
2287 equality of the type of patient. There are no quality
2288 measures within those studies but there is no reason to think
2289 that the type of patients between the two facilities is any
2290 different whatsoever, and it is mostly just a cost and
2291 reimbursement setting issue. It benefits the patients to be
2292 in our clinics.

2293 Mr. {Green.} Thank you.

2294 Ms. Gage, under the current Medicare payment system,
2295 hospitals are not provided any financial incentives to refer
2296 patients to the most efficient or effective setting so that
2297 patients receive the most optimal care at the lowest cost.
2298 Whether a patient goes to a home health agency or skilled
2299 nursing facility, for example, depends more on the
2300 availability in the post-acute care setting in the local
2301 market, patient and family preferences or financial
2302 relationships between providers.

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2303 Ms. Gage, since patients access post-acute care after a
2304 stay in the hospital, how can we best encourage hospitals to
2305 help ensure patients receive care at the right setting after
2306 a hospital stay?

2307 Ms. {Gage.} Thank you for the question. Many of the--
2308 one way to address it is to keep the hospitals accountable
2309 for the post-discharge time period as is currently done with
2310 the readmissions policy in the fee-for-service program.
2311 Giving the hospitals accountability for the continuing care
2312 and the coordination with the subsequent providers is
2313 critical to forming the team that is needed to address the
2314 patient needs.

2315 Mr. {Green.} I know we are doing some of that now
2316 because of the Affordable Care Act, so do you see any recent
2317 evidence that that is occurring?

2318 Ms. {Gage.} I do, as another hat that I wear is
2319 evaluating the bundled payment initiatives, and there is much
2320 more discussion in the hospitals that are participating in
2321 bundles to be communicating with the post-acute care setting
2322 and following the patient through that 90-day period and
2323 actually giving information around the entire caregiving

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2324 team. It has led to reduced readmissions but there are two
2325 types of patients. There are the medical patients and the
2326 rehab patients, and in the rehab patients, you have fewer
2327 measures of outcomes than you have with the medical community
2328 except for functional change for those who have acute needs.

2329 Mr. {Green.} That brings up my next question.

2330 Mr. Thomas, there is resounding consensus that as part
2331 of any payment reform, robust, meaningful quality measures
2332 must be available. What challenges are there in measuring
2333 these quality outcomes of Medicare beneficiaries who receive
2334 these post-acute care services again in various settings?

2335 Mr. {Thomas.} Thank you very much for the question.

2336 Well, I would say first that the quality metrics across the
2337 different settings, the primary areas of post-acute care are
2338 not uniform and so it is very difficult to measure quality
2339 across different settings with different systems. I think
2340 that there is a lack of functional measures but in particular
2341 quality-of-life measures, and it is very important that after
2342 a post-acute care stay, it is not necessarily the range of
2343 motion that a person is able to achieve in their
2344 rehabilitation through their rehabilitation stay, it is

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2345 whether that person can dress themselves again or whether
2346 they can play golf or whether they can go back to work if
2347 that is appropriate. It is returning to life roles, and that
2348 is--those kinds of measures, there are data sets that measure
2349 those kinds of things but that is where the consumer groups
2350 or disability groups would like to see much more emphasis on
2351 measuring those kinds of things of returning back to
2352 community life and living as independently as possible, and
2353 if you can't do that as a result of a particular post-acute
2354 care stay because you weren't set to the proper or the more
2355 intense setting of care with that set of services that you
2356 really need to meet your individual and unique needs, then
2357 you are really not getting all you can out of the Medicare
2358 program, and that would be a real shame.

2359 Mr. {Green.} Thank you, Mr. Chairman, and we will
2360 probably have some other follow-up questions of the panel.
2361 Thank you.

2362 Mr. {Pitts.} The chair thanks the gentleman and now
2363 recognizes the gentlelady from North Carolina, Ms. Ellmers, 5
2364 minutes for questions.

2365 Mrs. {Ellmers.} Thank you, Mr. Chairman, and thank you

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2366 to our panel for being here today. These are issues that are
2367 very, very important to me, having been a nurse for over 20
2368 years prior to coming to Congress, and again, also, my
2369 husband being a general surgeon and actually having had his
2370 own solo practice and now has joined a practice owned by a
2371 hospital, and I would say to that point, there are
2372 significant economic factors that play into that, especially
2373 now with the Affordable Care Act, and many of the costs that
2374 our physicians in private practice are faced with, and we
2375 understand the hospitals are also faced with many of those
2376 same situations, and I think it is important to point out and
2377 recognize that individual patient offices, small businesses
2378 are faced with many, many issues of overhead, Dr. Coopwood,
2379 you mentioned electronic medical records being one of them,
2380 great cost to individuals and practitioners, and those are
2381 definitely hurdles.

2382 But on that, I do want to talk--Dr. Brooks, you had
2383 mentioned, and I would like to talk a little bit about my
2384 bill, H.R. 1416, addressing the sequester cuts to Medicare
2385 Part B drugs as a result, as we know, of the sequester cut.
2386 Unfortunately, now, it has been over a year since I

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2387 introduced that bill, and we do have a number of cosponsors.
2388 However, it is one of those things where information has to
2389 be gathered as we move along, and unfortunately, the results
2390 are playing out. There are many community cancer settings
2391 that are closing their doors or are being bought up by
2392 hospital practices. In fact, I had mentioned this in the
2393 previous panel with Mr. Miller, that a practice in my
2394 hometown that has, you know, been a 30-year oncology
2395 practice, you know, private practice has now been purchased
2396 by one of the hospitals. Now those same patients, although
2397 they will be able to receive the care in that same clinic,
2398 will be paying more money, and I do think that this is
2399 significant and something that we must draw attention to.

2400 So I guess my question to you very simply and very
2401 plainly is, if we were to pass H.R. 1416--and again, when I
2402 talk about Medicare Part B drugs, it is not just chemotherapy
2403 drugs. We are talking about other drugs that any physician
2404 would have to--is responsible for administering in the
2405 outpatient setting. Would there be a cost savings to that
2406 patient and would there be a cost savings to Medicare
2407 overall?

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2408 Dr. {Brooks.} If we were to pass 1416, and right now,
2409 for those of you who are not familiar with the perverse
2410 interpretation of CMS on our Part B payments, they decreased
2411 our service fee for managing chemotherapy and oncology
2412 offices not by 2 percent as we anticipated but by 28 percent
2413 when one does all the calculations because they included the
2414 entire cost of the drug. And so our service fee was
2415 decreased by 28 percent. This has caused great hardship in
2416 the oncology communities, and even with my own U.S. Oncology
2417 Network, we have practices now in peril, and prior to
2418 sequestration, really those practices were fine. So this
2419 additional blow on top of the lack of prompt pay relief and
2420 the lack of site neutrality payments--I mean, CMS decreased
2421 our reimbursement for chemotherapy infusion again this year--
2422 those triple burdens are causing practices even in our very
2423 robust, efficient network to be financially imperiled, and if
2424 we got 1416 passed, we got relief from that, that would put
2425 us back just like Representative Green's question, it would
2426 take us off of life support. Right now, we are impoverished
2427 and barely paying the light bills.

2428 Mrs. {Ellmers.} Thank you, Dr. Brooks.

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2429 And Dr. Landers, I do have a question for you. I am a
2430 huge proponent of home care services. I think we are helping
2431 our patients, especially our Medicare patients, our most
2432 vulnerable, to stay out of the hospital setting where they
2433 can be at home receiving care. One of the other issues, as
2434 we know, and I am sure you are aware as well, and I just want
2435 to get your verification on this. We are talking about a
2436 patient population of Medicare patients who are largely women
2437 and we are also talking about an employee population that is
2438 by and large women as well. You know, we are faced with this
2439 question here in Washington all the time: how can we empower
2440 women and what is the true war on women. How do you feel
2441 about that situation?

2442 Dr. {Landers.} Congresswoman, thank you for the
2443 question. In my experience, one of the best things about my
2444 work has been with many nurses and patients and family
2445 caregivers, quite frankly in home care most of them have been
2446 women, and if you look at the Affordable Care Act re-basing
2447 cuts that are sort of just across-the-board, non-risk
2448 adjusted, non-outcomes-based cuts, they are hurting women
2449 disproportionately because that is where--that is who is

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2450 involved with home care by and large, our employees, our
2451 nurses, our therapists, our social workers, our aides are
2452 disproportionately women. The patients tend to be women and
2453 also we can't forget family caregivers. Although some of us
2454 men chip in every once in a while, the women nationally are
2455 bearing the brunt of the family caregiving responsibilities
2456 and home care is their support and their lifeline. So I am
2457 glad that you brought that up, and I think it is important
2458 that we are focused on payment reform and innovation based on
2459 value rather than these across-the-board disproportionate
2460 cuts on things that hurt a lot of people including a lot of
2461 women.

2462 Mrs. {Ellmers.} Thank you, Dr. Landers, and thank you,
2463 Mr. Chairman, for indulging me and letting me go over a
2464 little bit.

2465 Mr. {Pitts.} That is all right. Thank you. The chair
2466 thanks the gentlelady.

2467 We are voting. We have got 12 minutes left in the vote.
2468 We will go to Mr. Rogers 5 minutes for questions.

2469 Mr. {Rogers.} Thank you very much, Mr. Chairman.

2470 Mr. Brooks, can you tell me in your experience as a

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2471 community oncologist what this shift that we talked about
2472 earlier of the closure of so many, 241, I think, practices
2473 around the country, what impact does that have on a patient
2474 that is in one of those 241 closed facilities?

2475 Dr. {Brooks.} Thank you for the question. I have had
2476 the opportunity to talk to some of my friends who have been
2477 acquired by the hospital, and I have been curious about some
2478 of the hospital assertions that licensing requirements and
2479 other things are more onerous under that situation. I have
2480 not been able to discern any additional licensing
2481 requirements that were required for these offices that were
2482 taken over, but one of my friends in another State, I talked
2483 to him recently, and when he transitioned his patients who
2484 were on chemotherapy from his bills to the hospital bills, he
2485 had several patients come in with their bills and say what is
2486 this, because the bills were over 100 percent more than what
2487 he had charged them from his own thing, and the door had
2488 changed names but the nurse was the same, the doctor was the
2489 same, the office was the same, and the patients were
2490 confronting him and he had substantial angst, but in his
2491 defense, their practice was in peril financially. They were

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2492 not doing well, and they could have hung on a while longer
2493 but they were on an intolerable course based on, in his case,
2494 mostly sequestration.

2495 So there have been serious displacements among my
2496 colleagues and they are not happy to go to the hospital.
2497 They would prefer to be independent but in many cases want to
2498 continue to take care of their cancer patients and that was
2499 their only option.

2500 Mr. {Rogers.} And what about those that have been
2501 closed? I mean, we talked a lot of numbers. I could talk to
2502 you all day long about the cost disparities or not, the
2503 payment disparities or not, but a patient is in that mix and
2504 in that number somewhere. So my center closes. What
2505 happens? If you are an average patient there, you are in the
2506 middle of some radiation treatment that is not an easy
2507 process to go through, talk about the patient, Doctor, if you
2508 would.

2509 Dr. {Brooks.} Oh, the patients are at the center of our
2510 concern here, and if our centers in rural Texas close, we are
2511 the only providers. Hospitals are always talking about being
2512 the only provider but we are the only provider for cancer

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2513 care in most of rural Texas, and if our center, say, in
2514 Paris, Texas, where we are 70 percent government pay, if that
2515 center were to be deemed by our organization to be no longer
2516 financially viable and we had to close that, those patients
2517 would have to drive more than 100 miles each way for a
2518 radiation center.

2519 Mr. {Rogers.} And what does that mean? If I am a
2520 patient undergoing treatment, what does that 100 miles mean
2521 to me?

2522 Dr. {Brooks.} Well, Representative Rogers, if you are
2523 frail enough, you can't do it. You can't continue 100-mile
2524 commute every day for five weeks, and it is an issue that
2525 comes up for us all the time. Frail, elderly patients cannot
2526 make long commutes. They are not able to. And they choose
2527 to discontinue treatment and not get adequate care.

2528 Mr. {Rogers.} And I have heard examples and I am sure
2529 you have heard examples of people who are choosing not to
2530 continue care or treatment because of the distance to travel.

2531 Dr. {Brooks.} Yes, sir.

2532 Mr. {Rogers.} Well, that is one way to save money, I
2533 guess.

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2534 Dr. {Brooks.} Yes, sir, it is a perverse way to save
2535 money, but it is true that patients discontinue therapy
2536 because of travel burdens, particularly in States that are
2537 spread out like Texas.

2538 Mr. {Rogers.} My frustration with this is exactly what
2539 you said, so one day the shade goes down and it is whatever
2540 the rate is, the next day it opens up under this new contract
2541 because a hospital-affiliated center now and the price goes
2542 up, and I think the number we heard was roughly 20 percent on
2543 average across all of the specialties. What is the
2544 difference in care that that person gets from the day that
2545 the shade goes down until the day the shade goes up? What is
2546 the difference in care?

2547 Dr. {Brooks.} There is no measurable added value for
2548 those patients, and there is no measurable added benefit to
2549 Medicare for transferring the care.

2550 Mr. {Rogers.} Are there more regulations they have to
2551 follow?

2552 Dr. {Brooks.} I have actually--the hospitals assert
2553 that. I have looked into that, and I have asked my friends
2554 who have been acquired by the hospital and have not been able

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2555 to find any additional licensure requirements or other
2556 regulatory burdens that they had to bear after hospital
2557 acquisition. I sought that information and was not able to
2558 find any.

2559 Mr. {Rogers.} Again, Mr. Chairman, I think we would all
2560 be remiss in our duties if we stand by and allow one more
2561 cancer patient not to be able to make travel, select not to
2562 get treatment or their costs go up so prohibitively they
2563 can't continue treatment. Shame on all of us if we can't
2564 pull this together pretty soon so that we don't lose any more
2565 of these centers. I think it is awful important we deal with
2566 this issue soon. Thank you, Mr. Chairman.

2567 Mr. {Pitts.} The chair thanks the gentleman. There is
2568 6 minutes left to vote on the floor. Dr. Burgess, you are
2569 recognized for 5 minutes.

2570 Dr. {Burgess.} Thank you, Mr. Chairman, and again, I
2571 want to thank our panel. I appreciate you being with us
2572 today and your forbearance through what has been a long
2573 morning.

2574 Dr. Brooks, as you were answering Mr. Rogers' question,
2575 I think he asked specifically about someone who was receiving

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2576 radiation therapy, but a chemotherapy patient then has that
2577 100-, 120-mile drive home, I can't quite do the calculation
2578 on how many sublingual Zofran may have to be consumed on that
2579 drive but you are adding a significant burden to the clinical
2580 course of that patient, are you not?

2581 Dr. {Brooks.} Yes. Travel is a burden when you are
2582 ill. I mean, any of us who have just had the flu and tried
2583 to drive to your local doctor's office understand how crummy
2584 you feel in a reasonable commute. But in very long commutes
2585 for people that are chronically and acutely ill, it is
2586 intolerable, and people do select to discontinue care for
2587 that reason.

2588 Dr. {Burgess.} I am old enough to remember when your
2589 partners came to our community hospital, and we were grateful
2590 for that, to have the services for our patients, but I also
2591 remember not being able to electively hospitalize a patient
2592 on a Tuesday because that is the day your partners filled the
2593 hospital up with their chemotherapy patients, so it was also
2594 a great day when they opened their own center and now the
2595 chemotherapy was administered as an outpatient. So are we in
2596 fact driving back the other way? Is hospital bed

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2597 availability going to become an issue because of the
2598 occupancy of those beds with chemotherapy patients?

2599 Dr. {Brooks.} Well, it is a little different these
2600 days. We don't actually put people in inpatient beds like we
2601 did--I actually didn't know you were that old. But in my
2602 youth as an oncologist, we did in fact hospitalize patients,
2603 put them in hospital beds. Nowadays, most hospitals have
2604 outpatient treatment departments that look quite similar to
2605 our physician offices, and they do not occupy inpatient beds
2606 in most cases. So that is not a concern per se.

2607 But the migration, like Mark Miller said earlier, from
2608 the lower cost, more efficient to the higher cost, less
2609 efficient because of the economic incentive, and that is what
2610 we are looking at here.

2611 Dr. {Burgess.} Yes, and I actually tried to encourage
2612 him to be a little bit more vocal about that, and I wasn't
2613 able to draw it out of him, so I appreciate your articulating
2614 that concept because I think it is important.

2615 I used to be a student of medical irony but now I have
2616 kind of branched out. I just cannot tell you the frustration
2617 of dealing with the Centers for Medicare and Medicare

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2618 Services trying to get them to calculate a correct arithmetic
2619 equation of the 2 percent reduction in the sequester of ASP
2620 Plus 6, and this was the subject of a letter. We had a lot
2621 of people that signed on. To their credit, they wrote me
2622 back but they wrote me back to me indicating that they didn't
2623 understand how to do simple arithmetic. ASP Plus 6, for
2624 people who don't understand what that is, that means you take
2625 the average sales price of, in this case, a drug, and you add
2626 6 percent, which arguably should cover the cost of storage,
2627 administration, your staff's time, the IV tubing, all of the
2628 things that are connected with administering that drug. I
2629 recognize that the plus 6 doesn't really cover that, but
2630 still, in theory, the plus 6 should cover that.

2631 But it makes no sense if you are going to apply an
2632 across-the-board reduction with the sequester of 2 percent.
2633 You would never begin with the ASP part of that equation.
2634 The ASP part of that equation is a fixed cost. That is a
2635 direct cost. That is like saying well, we are going to
2636 reduce--someone is going to come in and reduce your light
2637 bill by 2 percent because Medicare is cutting you 2 percent.
2638 They are not going to do that. Your electricity charge for

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2639 keeping the drug refrigerated, your carrying charge is all
2640 the same. It has not been impacted. No one has cut you a
2641 break because Medicare is reducing your reimbursement.

2642 So I continue to be frustrated with that. I continue to
2643 try to educate our good friends over at the agency. So far,
2644 I have not been successful, but like you, I fear that the
2645 consequence of this error in calculation is going to be a big
2646 driver. Again, you so well articulated what the actual
2647 reduction means to your clinic and your office and how hard
2648 it will be to keep your doors open.

2649 Let me just ask one last thing before we finish up and I
2650 have to go vote. The issue of EMTALA came up, and Dr.
2651 Coopwood, I think you referenced that, that this is of course
2652 something that the hospital bears, but doctors bear it too.
2653 I mean, EMTALA applies to both providers that are both
2654 physicians and hospitals. So the question on the EMTALA
2655 mandate actually affects both physicians and hospitals. Is
2656 that not correct?

2657 Dr. {Coopwood.} I am really just aware of the
2658 responsibility of a hospital's role in EMTALA. Someone shows
2659 up on their perimeter property, they have a responsibility to

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2660 treat them and at the minimum stabilize them. I am not sure
2661 if that extension goes into the physician's office practice
2662 because they are not obligated to see everyone who presents
2663 to them as a hospital is obligated to see everyone in
2664 emergency situations.

2665 Dr. {Burgess.} Let me elaborate on that just a little
2666 bit, because as a member of the hospital staff of your
2667 hospital, if your emergency room doctor calls me because of a
2668 woman in labor, for example, I got to show up. I have got to
2669 show up within 30 minutes or a \$50,000 fine comes my way. So
2670 I would just argue that it does affect the doctors as well as
2671 the hospitals. It might not affect the bottom line in our
2672 office practice, but as far as the taking of our professional
2673 services, it still occurs under EMTALA as it does for you.

2674 Dr. {Coopwood.} Absolutely.

2675 Dr. {Burgess.} Mr. Chairman, I know we have a vote on.

2676 I want to thank our panel again. It has been very
2677 informative. I have got some questions I am going to submit
2678 for the record. Thank you for being here, and I will yield
2679 back.

2680 Mr. {Pitts.} The chair thanks the gentleman.

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2681 There is no time left on the clock for voting, so I urge
2682 members to get over to vote. We still have some 250 people
2683 who haven't voted.

2684 Thank you for your responses, for the questions. Some
2685 additional questions we will send to you in writing. We ask
2686 that you please respond promptly. I remind members that they
2687 have 10 business days to submit questions for the record, and
2688 I ask the witnesses to please respond promptly. Members
2689 should submit their questions by the close of business on
2690 Wednesday, June 4th.

2691 A very good hearing. Thank you so much for sharing your
2692 expertise with us. Without objection, the subcommittee
2693 hearing is adjourned.

2694 [Whereupon, at 12:48 p.m., the subcommittee was
2695 adjourned.]